

مشخصات بسته کامل:

- شامل سوالات طراحی شده
- دارای پاسخنامه تستی
- با قابلیت پرینت

**بسته رایگان سوالات**

**استخدامی زبان تخصصی مدیریت**

توجه!

نمونه سوالات حاضر به صورت اختصاصی توسط فروشگاه کالاهای دانلودی ایران عرضه تهیه و ثبت شده است و هر گونه کپی برداری و انتشار آن توسط افراد سودجو، بدون اخطار قبلی، پیگرد قانونی به همراه خواهد داشت.







17- In paragraph 1, what does the author mean by stating, "In the US, at Least it seems they need not have bothered"?(www.iranarze.ir)

- 1) people didn't need increased leisure in the US.
- 2) Americans worried about not working as much as they used to.
- 3) Social planners shouldn't have been worried about increased leisure in the US.
- 4) Social planners didn't know that Americans would spend their free time so effectively.

پاسخ صحیح: ۲

18- According to paragraph 2, since the 1970s, salaries have..... .( www.iranarze.ir)

- 1) more than doubled
- 2) not risen significantly
- 3) decreased noticeably
- 4) had a strong correlation with work output

پاسخ صحیح: ۴

19- A reason for lost leisure is that..... (www.iranarze.ir)

- 1) the economy has a jobless nature
- 2) extra work is offered to existing employees
- 3) employees value a career more than a family
- 4) many books try to help employees to manage stress

پاسخ صحیح: ۱

20- The word "incentives" in paragraph 4 is closest in meaning to .....

- 1) cases
- 2) contests
- 3) elements
- 4) motivators

پاسخ صحیح: ۲

### PASSAGE 2:

All our business communication becomes useful only when it is written down and when people agree to use the written documents and treat them as authoritative. We all like to believe that our memories are clear and that there was, mutual understanding at meetings. The truth \_\_\_ revealed by psychological experiments and studies \_\_\_ is that even people regarded as having excellent memories often do not, in fact, remember things correctly. To avoid confusion, disappointment, and rework, put everything in writing.

The specification is the written statement of expectations. We should adhere to it and make sure that the customers understand that they will adhere to it as well. This is a strict rule, but we can present it in a very friendly way and be friendly and cooperative throughout the process. For example, adhering to the written specification doesn't mean it is set in stone. If, during the doing stage, a customer wants a change and we can do it and if we agree on a time and a price, then we agree, we change the written plan, and we deliver.

برای خرید بسته کامل سوالات استخدامی زبان تخصصی مدیریت، اینجا کلیک نمایید.

**Our ultimate goal is to provide the greatest value we can for the customer. We are strict not because we're selfish or we want to do less. We are strict because we understand that, to deliver any value at all, the project must succeed. And project management is risky. In doing communications management, we bring expectations under control, so that we can meet them and deliver customer delight.**

**21- According to paragraph 1, in business communication, people with excellent memories .....**

- 1) should be more careful to avoid confusion
- 2) can make better deals according to studies
- 3) should put everything in writing as well
- 4) should be present at meetings

پاسخ صحیح: ۴

**22- The example provided in the second half of paragraph 2 .....( www.iranarze.ir)**

- 1) illustrates a statement made in the previous sentence
- 2) prepares readers for the following paragraph
- 3) describes that revisions are necessary to any agreement
- 4) clarifies that a written agreement should be followed under any circumstances

پاسخ صحیح: ۱

**23- The author believes that being strict in project management .....( www.iranarze.ir)**

- 1) is the ultimate aim of the customer
- 2) may pose some risks to the whole process
- 3) indicates the selfishness of project managers
- 4) increases the chances of carrying out a successful project

پاسخ صحیح: ۲

**24- The word "them" in paragraph 3 refers to .....( www.iranarze.ir)**

- |              |                   |
|--------------|-------------------|
| 1) projects  | 2) expectations   |
| 3) customers | 4) communications |

پاسخ صحیح: ۳

**25- The author's attitude towards writhing down a statement of expectations in business meetings can be best described as..... (www.iranarze.ir)**

- |                     |                        |
|---------------------|------------------------|
| 1) mainly negative  | 2) partially approving |
| 3) deeply skeptical | 4) highly positive     |

پاسخ صحیح: ۴

برای خرید بسته کامل سوالات استخدامی زبان تخصصی مدیریت، اینجا کلیک نمایید.

## ایران عرضه مرجع نمونه

## سوالات آزمون های استخدامی

مشخصات بسته کامل:

- شامل سوالات طراحی شده
- دارای پاسخنامه تستی
- با قابلیت پرینت

برای خرید بسته کامل استخدامی زبان تخصصی مدیریت ایران عرضه **اینجا** کلیک نمایید.

توجه!

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