Applied Soft Computing xxx (2016) xxx-xxx



Contents lists available at ScienceDirect

Applied Soft Computing



journal homepage: www.elsevier.com/locate/asoc

A new hesitant fuzzy QFD approach: An application to computer workstation selection

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ARTICLE INFO 74

Article history:

Received 21 August 2015 10

Received in revised form 19 January 2016 11

Accepted 13 April 2016 12

13 Available online xxx

14 Keywords: 15

- 16 OFD
- 17 Hesitant fuzzy sets
- 18 HFLTS
- Workstation 19
- Design requirement 20
- Customer requirements 21
- 22 TOPSIS
- AHP 23

ABSTRACT

Computer workstation selection is a multiple criteria decision making problem that is generally based on vague linguistic assessments, which represent human judgments and their hesitancy. In this paper, a new fuzzy quality function deployment (QFD) approach is used to effectively determine the design requirements (DRs) of a computer workstation. Hesitant fuzzy linguistic term sets (HFLTS) are innovatively employed to capture the hesitancy of the experts in this approach. More precisely, the proposed new QFD approach is the first study that determines the importance of customer requirements (CRs), the relations between CRs and DRs and the correlations among DRs via HFLTS. Additionally, HFLTS based Analytic Hierarchy Process (AHP) and Technique for Order Performance by Similarity to Ideal Solution (TOPSIS) methods are utilized in the computational steps to select the best computer workstation. A real industrial application is carried out to validate the implementation of the proposed approach.

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1. Introduction 25

A workstation is a customized computer that is designed for 26 specific scientific or technical application. Increasing competition 27 and technological innovation in the industry and business world in 28 29 general brings about new developments in the workstation design. 30 However, workstations are usually designed arbitrarily with little consideration to the specific needs and requirements of their 31 users. Considering additional benefits of tailor-made workstations 32 that are customized for specific uses and needs, a customer-driven 33 approach in workstation design would benefit companies. Such an 34 approach would not only capture customers' perspectives, but also 35 raise the overall level of their satisfaction level. Quality function 36 deployment (QFD) is a customer-driven tool that is widely used 37 for product planning purposes. It can be beneficial to reach higher 38 levels in customer satisfaction [1,2]. Good design requires consider-39 ation of design aspects that clients want and expect. To address this, 40 QFD uses a matrix called House of Quality (HOQ) [3] that translates 41 Customer Needs or Requirements (CRs) into engineering character-42 43 istics or Design Requirements (DRs). The HOQ is constructed with the importance weights of each of the CRs, as well as the correla-44

http://dx.doi.org/10.1016/i.asoc.2016.04.023 1568-4946/© 2016 Published by Elsevier B.V. tion matrix among DRs and the relationship matrix between CRs and DRs [1–5].

The importance levels of CRs, functional relationships among CRs and DRs, and the assessments of alternatives based on DRs are difficult to express precisely. Although crisp data are needed to design workstations, experts usually prefer to provide their evaluations in linguistic terms. The fuzzy set theory lets these linguistic assessments be incorporated into numerical analyses. The ordinary fuzzy sets have been recently extended to Type 2 fuzzy sets, hesitant fuzzy sets, intuitionistic fuzzy sets, non-stationary fuzzy sets and fuzzy multisets [6]. Hesitant fuzzy sets (HFS), which are developed by Torra [7], allow more than one value for defining the membership value of an element, enabling an expert better express his/her assessment [8]. In this paper, we prefer to use hesitant linguistic term sets (HFLTS) in the development of a new fuzzy QFD approach since HFLTS enable the integration of various linguistic evaluations assigned by experts as an inclusive linguistic interval. HFLTS have been used in several papers in the literature [9–16].

Main features of the proposed hesitant fuzzy QFD approach Q4 63 are its use of HFLTS in the pairwise comparisons among CRs, relations between CRs and DRs, correlations among DRs and evaluation of alternatives. The weights of the CRs are determined by a hierarchical and pairwise comparison-based approach while the alternatives are ranked by using a hesitant fuzzy TOPSIS method. Besides, we propose a new approach taking the hesitant correla-

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tions among DRs into account in the HOQ operations. To the best of our knowledge, there is no QFD study based on hesitant fuzzy sets in the literature and this study is different from the other existing approaches since it considers the experts' hesitancies in each phase of the QFD approach.

The remainder of this paper is structured as the following; Sec-75 tion 2 presents basic concepts of OFD and a literature review of 76 fuzzy QFD methodology. In Section 3, the main concepts of HFS 77 and HFTLS are given. Section 4 gives the proposed decision mak-78 ing approach which is based on hesitant fuzzy QFD. In Section 5, a 79 case study is provided to demonstrate the applicability of the pro-80 posed method. The last section concludes the paper and gives some 81 perspectives.

2. Literature survey on fuzzy OFD 83

The overall methodological structure is based on the OFD tech-84 nique, supported by a hesitant fuzzy set approach, where linguistic 85 data are considered. In the following, first, basic QFD terminology 86 on classical QFD is given. Then a literature review on fuzzy set 87 extensions in QFD is given.

2.1. Quality function deployment (QFD)

9005 QFD is a popular quality method that is developed in the 1960s and 1970s to address design quality challenges to meet better customer expectations [1,2]. QFD is a proven and comprehensive 92 technique that is able to translate CRs into DRs by the so-called is HOQ [3]. The HOQ is the basic structure of QFD and includes the following integral components: the relationship matrix between CRs and DRs, CRs' importance weights, and the correlation matrix for 96 DRs [1–5]. The well-known HOQ approach is depicted in Fig. 1.

The integral elements of the typical HOQ structure shown in Fig. 1 are briefly introduced below: 99

CRs: Customer requirements are also known as customer attributes, customer needs or demanded quality. The first step for constructing an HOQ is the identification, clarification and specification of customer needs. CRs represent the initial input for the HOQ and highlight those product specifications that should be paid attention to so that the "voice of the customer" is well understood.

DRs: Design requirements are also called product features, engineering attributes, technical attributes, engineering characteristics or substitute quality characteristics. These product requirements are associated with CRs.

CRs' analysis: Not all of CRs have the same level of importance for customers. In order to prioritize the identified CRs, a direct evaluation or different analytical techniques can be adopted.

Relationships matrix between CRs and DRs: The relationship matrix represents the extent to which each DR affects its associated CR. This matrix constitutes the body of the HOO.

DRs' analysis: The results taken from the previous steps are used to compute the final importance degrees of DRs.

The HOQ is frequently discussed and applied in theoretical and practical literature, as it has the potential to significantly improve the accuracy of the preceding steps. HOQ is oriented towards design and is thus an important resource for designers. Furthermore, it is a tool that can summarize customers' feedback and translate it into a useful information format that can be easily understood and used by design teams.

Companies can enjoy various advantages when applying QFD, 125 as it is customer-oriented, helps to combine large amount of 126 verbal data, brings multifunctional teams together, improves the 127 consensus processes, creates competitive advantage, decreases 128 129 start-up and engineering costs borne during product development 130 processes, and is usable across a wide range of processes and services in different sectors [1–5,17]. Thus, various business areas such as communication, software systems, transportation, electronics, education and research, manufacturing, services, IT and shipbuilding, aerospace, construction, packaging, textile industries and supply chain management make use of the QFD methodology [18-20].

In the next subsection, a literature review on fuzzy set extensions in QFD is given.

2.2. Fuzzy set extensions in QFD

The QFD method is a useful analysis tool that is widely used in product design and development. To deal with challenges related to uncertainty and imprecision in QFD, various researchers have developed many fuzzy QFD approaches by combining the fuzzy set theory with QFD. These approaches include conventional QFD computation methods using fuzzy variables [21,22], fuzzy outranking [23], entropy [24], incomplete fuzzy preference relations [25,26], multiple formatted fuzzy preference relations [27,28], fuzzy integral [29,30], fuzzy analytical network process [31,32], fuzzy multicriteria decision making (MCDM) [33,34], fuzzy goal programming [32,34], rough set based approach [35,36] and fuzzy expert systems [37], among others. Interested readers can refer to fuzzy QFD literature survey articles (e.g. [38]) for more detailed information.

Reviewed literature suggests that these fuzzy QFD approaches usually concentrate on obtaining the importance ranking of CRs and/or DRs. However, relatively a small number of papers investigate the selection process based on DRs. Our paper focuses on a DRs-based selection process.

Extended fuzzy set types include type-2 fuzzy sets, hesitant fuzzy sets, intuitionistic fuzzy sets, non-stationary fuzzy sets and fuzzy multisets. It is observed that the extended fuzzy sets are new topics and rarely used as modeling tools in QFD. In one of the first studies, Li [39] applied 2-tuple linguistic representation model under multi-granularity linguistic environment in the construction of HOQ. Ko [40] adopted a 2-tuple linguistic computational approach for constructing HOQ based failure modes and effects analysis, while Li et al. [41] handled software quality evaluation problem based on the geometric aggregation operators with hesitant fuzzy uncertain linguistic information. In another study, Li et al. [41] proposed an intuitionistic fuzzy set theory based QFD Q6 170 approach for the knowledge management system selection problem. In the proposed approach, the linguistic assessment data of HOQ are transformed into intuitionistic fuzzy numbers and the alternatives are prioritized and ranked with the intuitionistic TOP-SIS method. Recently, Karsak and Dursun [42] employed a fusion of fuzzy information and 2-tuple linguistic representation model in the QFD to calculate the weights of supplier selection criteria and subsequently the ratings of suppliers.

3. Hesitant fuzzy linguistic term sets (HFLTS)

Hesitant fuzzy sets (HFSs) are the extensions of fuzzy sets which can solve the difficulties in determining the membership degree of an element [7]. It represents the hesitancy where there are possible **Q7** values for membership and it is not clear which one is the right value.

Definition 1. A hesitant fuzzy set (HFS) on *X*, where *X* is a fixed set, can be defined as follows:

$$E = \left\{ \langle x, h_E(x) \rangle | x \in X \right\} \tag{1}$$

where $h_E(x)$ denotes membership degrees of the element $x \in X$ to the set *E* and its values are in [0, 1].

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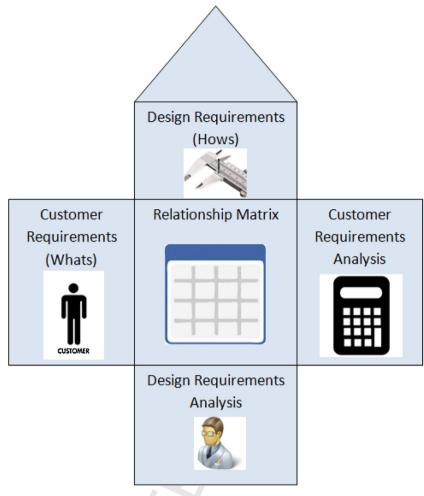


Fig. 1. HOQ in QFD.

Hesitant fuzzy sets can be classified as dual hesitant fuzzy sets
[43], interval valued hesitant fuzzy sets
fuzzy sets
[45], triangular fuzzy hesitant fuzzy sets
[46] and hesitant
fuzzy linguistic term sets
[6].

Experts may hesitate while selecting the appropriate linguis-194 tic expression. In the classical fuzzy linguistic approaches, a single 195 196 expression should be selected which limits the experts. Hesitant fuzzy linguistic terms sets (HFLTS) introduced by Rodriguez et al. 197 [6] can be used when the experts hesitate between several linguis-198 tic expressions. HFLTS itself, as well as the methods developed for 199 HFLTS enable representing and solving multiple linguistic assess-200 ments mathematically. 201

Chen and Hong [47] developed a new hesitant multicriteria deci-202 sion making approach that considers the pessimistic and optimistic 203 attitudes of experts. Lee and Chen [48] proposed new aggrega-204 tion operators; namely, hesitant fuzzy linguistic weighted average 205 (HFLWA), hesitant fuzzy linguistic weighted geometric (HFLWG), 206 hesitant fuzzy linguistic ordered weighted average (HFLOWA), and 207 hesitant fuzzy linguistic ordered weighted geometric (HFLOWG) 208 operators for aggregating hesitant linguistic term sets and devel-209 oped a new fuzzy decision making method using these operators. 210 Instead of representing HFLTS with labels or intervals of linguis-211 tic terms, Wang et al. [49] used linguistic scale functions in the 212 transformation process between qualitative information and quan-213 titative data. Yavuz et al. [16] developed a HFLTS based multicriteria 214 decision making approach for alternative-fuel vehicle selection 215 and applied their proposed model on a home health care service 216 provider in the USA. 217

Basic definitions on HFLTS can be listed as follows [6,50]:

Definition 2. An HFLTS, H_s , is an ordered finite subset of consecutive linguistic terms of a linguistic term set *S* which can be shown as $S = \{s_0, s_1, ..., s_g\}$.

Definition 3. Assume that E_{G_H} is a function that converts linguistic expressions into HFLTS, H_S . Let G_H be a context-free grammar that uses the linguistic term set *S*. Let S_{II} be the expression domain generated by G_H . This relation can be shown as $E_{G_H} : S_{II} \to H_S$.

Using the following transformations, comparative linguistic expressions are converted into HFLTSs;

$$E_{G_H}(s_i) = \left\{ s_i | s_i \in S \right\} \tag{2}$$

$$E_{G_H} (\text{at most} s_i) = \left\{ s_i | s_i \in \text{Sand} s_i \le s_i \right\}$$
(3) 229

$$E_{G_H} (\text{lower than} s_i) = \left\{ s_i | s_i \in \text{Sand} s_i < s_i \right\}$$
(4)

$$E_{G_H}(\text{at leasts}_i) = \left\{ s_j | s_j \in \text{Sands}_j \ge s_i \right\}$$
(5)

$$E_{G_{H}}(\text{greater than}s_{i}) = \left\{ s_{j} | s_{j} \in \text{Sand}s_{j} > s_{i} \right\}$$
(6) 232

$$E_{G_H} \left(\text{between} s_i \text{and} s_j \right) = \left\{ s_k | s_k \in \text{Sand} s_i \le s_k \le s_j \right\}$$
(7) 233

Definition 4. The envelope of an HFLTS, represented by $env(H_S)$, is a linguistic interval whose limits are obtained by its maximum and minimum values:

$$env(H_S) = [H_{S^-}, H_{S^+}], H_{S^-} \le H_{S^+}$$
(8)

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where

 $H_{S^-} = \min(s_i) = s_j, s_i \in H_S \text{and} s_i \ge s_j \forall i$

$$H_{S^+} = \max(s_i) = s_i, s_i \in H_S \text{ and } s_i \leq s_i \forall i$$

Definition 5. Let $S = \{s_0, s_1, \dots, s_g\}$ be a linguistic term set. A HFLTS, H_S , is defined as an ordered finite subset of consecutive linguistic terms of *S*:

²⁴⁴
$$H_S = \{s_i, s_{i+1}, \dots, s_j\}$$
 such that $s_k \in S, k \in \{i, \dots, j\}$ (9)

Definition 6. An ordered weighted average (OWA) operator of dimension n is a mapping OWA: $\mathbb{R}^n \to \mathbb{R}$, so that

²⁴⁷ OWA
$$(a_1, a_2, ..., a_n) = \sum_{j=1}^n w_j b_j$$
 (10)

where b_j is the j^{th} largest of the aggregated arguments $a_1, a_2, ..., a_n$, and $W = (w_1, w_2, ..., w_n)^T$ is the associated weighting vector satisfying $w_i \in [0, 1], i = 1, 2, ..., n$ and $\sum_{i=1}^n w_i = 1$.

Definition 7. A triangular fuzzy membership function $\tilde{A} = (a, b, c)$ is used as the representation of the comparative linguistic expressions based on HFLTS H_S , the definition domain of \tilde{A} should be the same as the linguistic terms $\{s_i, ..., s_j\} \in H_S$. The min and the max operators are used to compute a and c.

$$a = \min\left\{a_{L}^{i}, a_{M}^{i}, a_{M}^{i+1}, \dots, a_{M}^{j}, a_{R}^{j}\right\} = a_{L}^{i}$$
(11)

$$c = \max\left\{a_{L}^{i}, a_{M}^{i}, a_{M}^{i+1}, \dots, a_{M}^{j}, a_{R}^{j}\right\} = a_{R}^{i}$$
(12)

The remaining elements a_M^i , a_M^{i+1} , ..., $a_M^j \in T$ should contribute to the computation of the parameter *b*. The aggregation operator OWA will be used to aggregate them:

$$b = OWA_{W^S}\left(a_M^i, a_M^{i+1}, \dots, a_M^j\right)$$
(13)

4. Hesitant fuzzy QFD: steps of the methodology

Hesitant Fuzzy Sets has the advantage of considering the hesi tancy of experts under uncertainty. Neither classical QFD method
 nor ordinary fuzzy QFD method can handle this hesitancy.

In this section, we will first give the steps of the proposed hes itant fuzzy QFD methodology and then extend the same steps for
 the design problems having correlations among DRs.

269 4.1. Steps of the proposed Hesitant Fuzzy QFD

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Step 1. Identify and construct the hierarchy of customer requirements as given in Fig. 2. Then determine the design requirements
 corresponding to customer requirements.

Step 2. Compute the weights of customer requirements

Steps 2.1–2.5 are applied to both the main customer requirements and the sub-customer requirements. The global weights of sub-customer requirements are calculated using steps 2.6–2.7.

Step 2.1: Construct pairwise comparison matrices for customer requirements and obtain the compromised evaluations from the experts using HFLTS. The HFLTS are obtained by utilizing the linguistic terms in Table 1 and context-free grammar; such as between, greater than, less than, at most, at least etc.

282Step 2.2: Aggregate and build fuzzy envelope for HFLTS by using283the OWA operator, as proposed by Liu and Rodríguez [50]. In this284approach, the result of aggregation yields a trapezoidal fuzzy num-285ber. First, the scale given in Table 1 is sorted from the lowest (s_0) to286the highest (s_g). Assume the experts evaluations vary between two

Table 1

Linguistic scale for hesitant fuzzy AHP.

|--|

Linguistic term	s _i	Abb.	Triangular fuzzy number
Absolutely high importance	s ₁₀	(AHI)	(7,9,9)
Very high importance	S 9	(VHI)	(5,7,9)
Essentially high importance	S 8	(ESHI)	(3,5,7)
Weakly high importance	\$ 7	(WHI)	(1,3,5)
Equally high importance	S 6	(EHI)	(1,1,3)
Exactly low importance	S ₅	(EE)	(1,1,1)
Equally low importance	s ₄	(ELI)	(0.33,1,1)
Weakly low importance	S ₃	(WLI)	(0.2,0.33,1)
Essentially low importance	s ₂	(ESLI)	(0.14,0.2,0.33)
Very low importance	S 1	(VLI)	(0.11,0.14,0.2)
Absolutely low importance	S 0	(ALI)	(0.11, 0.11, 0.14)

terms i.e. s_i and s_j . Then $s_0 \le s_i < s_j \le s_g$. The parameters of trapezoidal fuzzy membership function $\widetilde{A} = (\alpha, \beta, \gamma, \delta)$ are computed as follows:

$$\boldsymbol{\alpha} = \min\left\{\boldsymbol{a}_{L}^{i}, \boldsymbol{a}_{M}^{i}, \boldsymbol{a}_{M}^{i+1}, \dots, \boldsymbol{a}_{M}^{j}, \boldsymbol{a}_{R}^{j}\right\} = \boldsymbol{a}_{L}^{i}$$
(14) 29

$$\delta = \max\left\{a_L^i, a_M^i, a_M^{i+1}, \dots, a_M^j, a_R^j\right\} = a_R^j$$
⁽¹⁵⁾

$$= \begin{cases} a_{M}^{i}, ifi+1=j \\ OWA_{w^{2}}\left(a_{M}^{i}, \dots, a_{M}^{i-2}\right), ifi+jiseven \\ OWA_{w^{2}}\left(a_{M}^{i}, \dots, a_{M}^{i-1}\right), ifi+jisodd \end{cases}$$
(16) 29

$$= \begin{cases} a_{M}^{i+1}, if i + 1 = j \\ OWA_{w^{1}} \left(a_{M}^{j}, a_{M}^{j-1}, \dots, a_{M}^{j-2} \right), if \quad i+j \text{ is even} \\ OWA_{w^{1}} \left(a_{M}^{j}, a_{M}^{j-1}, \dots, a_{M}^{j-1} \right), if \quad i+j \text{ is odd} \end{cases}$$
(17) 29

OWA operation given in Definition 6 requires a weight vector. 294 Filev and Yager [51] define first and second types of weights using 295 the α parameter which belongs to the unit interval [0,1]. First type 296 of weights $\mathbf{W}^1 = (\mathbf{w}_1^1, \mathbf{w}_2^1 \dots \mathbf{w}_n^1)$ is defined as: 297

$$\mathbf{w}_1^1 = \mathbf{\alpha}_2, \, \mathbf{w}_2^1 = \mathbf{\alpha}_2 \left(1 - \mathbf{\alpha}_2 \right), \, \dots \, \dots \, \mathbf{w}_n^1 = \mathbf{\alpha}_2 \left(1 - \mathbf{\alpha}_2 \right)^{n-2}$$
 (18)

The second type of weights $\boldsymbol{W}^2 = \left(\boldsymbol{w}_1^2, \boldsymbol{w}_2^2...\boldsymbol{w}_n^2 \right)$ is defined as:

$$w_1^2 = \alpha_1^{n-1}, w_2^2 = (1 - \alpha_1)\alpha_1^{n-2}, \dots, w_n^2 = 1 - \alpha_1,$$
 (19) 300

where $\alpha_1 = \frac{g-(j-i)}{g-1}$, $\alpha_2 = \frac{(j-i)-1}{g-1}$ and g is the number of terms in the evaluation scale, j is the rank of highest evaluation and i is the rank of lowest evaluation value of the given interval.

Step 2.3: Obtain pairwise comparison matrix (\tilde{C}) composed of aggregated fuzzy numbers in Step 2.2

where $\tilde{c}_{ij} = (c_{ijl}, c_{ijm1}, c_{ijm2}, c_{iju})$.

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Please cite this article in press as: S. Çevik Onar, et al., A new hesitant fuzzy QFD approach: An application to computer workstation selection, Appl. Soft Comput. J. (2016), http://dx.doi.org/10.1016/j.asoc.2016.04.023

 $\gamma =$

Fuzzy QFD $\mathbf{w}_1 = \mathbf{a}_1$

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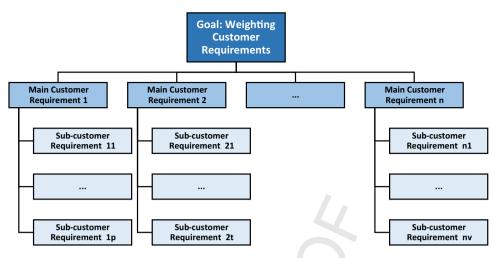


Fig. 2. Hierarchy of customer requirements.

Since the fuzzy envelopes, obtained in previous step are trape-308 zoidal fuzzy numbers, reciprocal values are calculated as follows 309 [8]: 310

³¹¹
$$\tilde{c}_{ji} = (\frac{1}{c_{iju}}, \frac{1}{c_{ijm2}}, \frac{1}{c_{ijm1}}, \frac{1}{c_{ijl}})$$
 (21)

Step 2.4: Compute fuzzy geometric mean for each row (\tilde{r}_i) of the 312 313 matrix \tilde{C} using Eq. (22).

314
$$\tilde{r}_i = (\tilde{c}_{i1} \otimes \tilde{c}_{i2} \dots \otimes \tilde{c}_{in})^{1/n}$$
(22)

Step 2.5: The fuzzy weight (\tilde{w}_i^{CR}) of each main customer require-315 ment is calculated using (\tilde{r}_i) values as follows: 316

317
$$\widetilde{w}_i^{\text{CR}} = \widetilde{r}_i \otimes (\widetilde{r}_1 \oplus \widetilde{r}_2 \dots \oplus \widetilde{r}_n)^{-1}$$
(23)

In this study, the $\tilde{r}_1 \oplus \tilde{r}_2 \dots \oplus \tilde{r}_n$ value is accepted as the maxi-318 mum parameter of the linguistic term absolutely high importance 319 in Table 1 in order to decrease the deviation in the weights. 320

This calculation process is same for the sub-customer 321 requirements \tilde{w}_{ii}^{CR} , where *j* denotes the number of sub-customer 322 requirements belonging to the main customer requirement i. 323

Step 2.6: Calculate the fuzzy global weights of sub-customer 324 requirements by using Eq. 24. 325

326
$$\tilde{w}_{ij}^{\mathsf{G}} = \tilde{w}_i^{\mathsf{CR}} \times \tilde{w}_{ij}^{\mathsf{CR}}$$
(24)

where \tilde{w}_{ij}^{G} is the global weight of sub-customer requirement *ij*. 327

Step 2.7: Defuzzify the trepozoidal fuzzy numbers \tilde{w}_{ii}^{G} using Eq. 328 (25) and normalize the defuzzified values using Eq. (26). 329

$$w_{ij}^{G} = \frac{\alpha + 2\beta + 2\gamma + \delta}{6}$$
(25)

331
$$w_{ij}^{N} = \frac{w_{ij}^{G}}{\sum_{i} \sum_{j} w_{ij}^{G}}$$
 (26)

Step 3. Collect the data for the relations between DRs and CRs by 332 333 using HFLTS from experts. The HFLTS of relations are obtained by utilizing the linguistic terms in Table 2 and context-free grammar. 334

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ſ	ingu	istic	scal	Ù

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Linguistic term	Abb.	Triangular fuzzy number
Absolutely low	AL	(1,2,3)
Very low	VL	(2,3,4)
Low	L	(3,4,5)
Medium	М	(4,5,6)
High	Н	(5,6,7)
Very high	VH	(6,7,8)
Absolutely high	AH	(7,8,9)

Step 4. Aggregate HFLTS relations by using the aggregation 335 operator defined in Step 2.2 and obtain relation matrix \hat{R} with 336 trapezoidal fuzzy numbers as given by Eq. (27). 337

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Step 5. Obtain weighted relation matrix (\tilde{R}^{w}) whose elements are obtained by using Eq. (28)

$$\tilde{R}_{iik}^{w} = w_{ii}^{N} \times \tilde{R}_{ijk} \tag{28}$$

Step 6. Obtain fuzzy importance values of DRs by summing the elements in each column of \tilde{R}^w as shown in Eq. (29).

$$\widetilde{\mathsf{DR}}_{k}^{\mathrm{Imp}} = \sum_{i} \sum_{j} \widetilde{\mathsf{R}}_{ijk}^{w}$$
(29) 344

where \widetilde{DR}_{k}^{Imp} denotes the fuzzy importance of design requirement k.

Step 7. Using Eqs. (25) and (30), obtain the crisp importance weights of DRs by defuzzifying \widetilde{DR}_{k}^{Imp} and normalizing them.

$$DR_k^N = \frac{DR_k^{imp}}{\max_{k=1,...,z} DR_k^{imp}}$$
(30) 349

where DR_k^{Imp} and DR_k^N denote the defuzzified and normalized importance values of design requirement k, respectively.

Step 8. Collect the HFLTS from experts to evaluate alternatives with respect to DRs by utilizing the linguistic terms listed in Table 2 and context-free grammar.

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Step 9. Apply the hesitant fuzzy TOPSIS method to prioritize the
 alternatives.

Step 9.1. Aggregate HFLTS evaluations by using the aggrega tion operator defined in Step 2.2 in order to obtain decision matrix
 composed of trapezoidal fuzzy numbers.

חח

$$\tilde{D}_{K_{1}} \quad DK_{2} \quad \cdots \quad DK_{z}$$

$$A_{1} \qquad \begin{bmatrix} \tilde{\tau}_{11} & \tilde{\tau}_{12} & \cdots & \tilde{\tau}_{1z} \\ \tilde{\tau}_{21} & \tilde{\tau}_{22} & \cdots & \tilde{\tau}_{2z} \\ \vdots & \vdots & \ddots & \vdots \\ A_{I} \qquad \begin{bmatrix} \tilde{\tau}_{11} & \tilde{\tau}_{I2} & \cdots & \tilde{\tau}_{Iz} \\ \tilde{\tau}_{I1} & \tilde{\tau}_{I2} & \cdots & \tilde{\tau}_{Iz} \end{bmatrix}$$
(31)

where $\tilde{\tau}_{ij} = (\tau_{ij_l}, \tau_{ij_{m1}}, \tau_{ij_{m2}}, \tau_{ij_u}).$

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Step 9.2: Build a normalized decision matrix \tilde{D}^N by using Eq. (33).

$$DR_{1} DR_{2} \cdots DR_{z}$$

$$A_{1} \tilde{\tau}_{1z}^{N} \tilde{\tau}_{12}^{N} \cdots \tilde{\tau}_{1z}^{N}$$

$$\tilde{D}^{N} = A_{2} \tilde{\tau}_{21}^{N} \tilde{\tau}_{22}^{N} \cdots \tilde{\tau}_{2z}^{N}$$

$$\begin{bmatrix} & & \\$$

Step 9.3: Obtain the weighted normalized decision matrix \tilde{D}_{W}^{N} by using Eq. (35).

$$DR_{1} DR_{2} \cdots DR_{z}$$

$$A_{1} \tilde{\tau}_{w1z}^{N} \tilde{\tau}_{w12}^{N} \cdots \tilde{\tau}_{w1z}^{N}$$

$$B_{w}^{N} = A_{2} \tilde{\tau}_{w21}^{N} \tilde{\tau}_{w22}^{N} \cdots \tilde{\tau}_{w2z}^{N}$$

$$\begin{bmatrix} & & & \\ & &$$

Step 9.3: Obtain the weighted normalized decision matrix \tilde{D}_{w}^{N} by using Eq. (35).

Step 9.4: Calculate the distances of each alternative from positive $\tilde{A}^+ = (\tilde{v}_1^+, ..., \tilde{v}_p^+)$ and negative $\tilde{A}^- = (\tilde{v}_1^-, ..., \tilde{v}_p^-)$ ideal solutions by defining $\tilde{v}_i^+ = (1, 1, 1, 1)$ and $\tilde{v}_i^- = (0, 0, 0, 0)$.

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$$\boldsymbol{d}_{i}^{+} = \sum_{j=1}^{z} \boldsymbol{d}(\tilde{\boldsymbol{\tau}}_{wij}^{N}, \tilde{\boldsymbol{\nu}}_{i}^{+})$$
(36)

376 where

$$\mathbf{d}(\tilde{\tau}_{wij}^{N}, \tilde{v}_{i}^{+}) = \sqrt{\frac{1}{4} [(1 - \tau_{wij_{i}}^{N})^{2} + (1 - \tau_{wij_{m1}}^{N})^{2} + (1 - \tau_{wij_{m2}}^{N})^{2} + (1 - \tau_{wij_{m2}}^{N})^{2}](37)}$$

and
and
$$\boldsymbol{d}_{i}^{-} = \sum_{j=1}^{Z} d(\tilde{\boldsymbol{\tau}}_{wij}^{N}, \tilde{\boldsymbol{\nu}}_{i}^{-})$$

380 where

³⁸¹
$$\boldsymbol{d}(\tilde{\tau}_{wij}^{N}, \tilde{v}_{i}^{-}) = \sqrt{\frac{1}{4} [(0 - \tau_{wij_{i}}^{N})^{2} + (0 - \tau_{wij_{m1}}^{N})^{2} + (0 - \tau_{wij_{m2}}^{N})^{2} + (0 - \tau_{wij_{m2}}^{N})^{2}](39)}$$

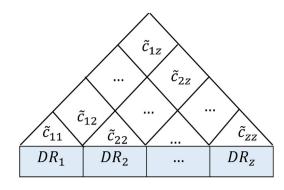


Fig. 3. Correlations among DRs.

Step 9.5: Calculate the closeness coefficient of each alternative and rank the alternatives.

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$$CC_i = \frac{d_i^-}{d_i^+ + d_i^-} \tag{40}$$

In the next subsection, we will consider the correlations among design requirements in order to reflect the inner dependencies of DRs on the weighted relation matrix.

4.3. Consideration of correlations among design requirements

In this section we assume that there exist correlations among DRs. In this case, the compromised correlations among DRs, \tilde{c}_{ij} , are expressed by experts using HFLTS based on the linguistic scale that was provided in Table 2. In Fig. 3, the roof of HOQ shows these correlations.

These correlations among DRs are aggregated by using the aggregation operator defined in Step 2.2 to obtain the relation matrix \tilde{C} with trapezoidal fuzzy numbers.

$$\widetilde{C} = \begin{array}{cccc} DR_1 & DR_2 & \cdots & DR_z \\ \hline \widetilde{C} = \begin{array}{cccc} DR_2 & & & \widetilde{cc}_{12} \\ \vdots & & & \widetilde{cc}_{22} & \cdots & \widetilde{cc}_{2z} \\ \vdots & & & \ddots & \vdots \\ DR_z & & & & & & \widetilde{cc}_{zz} \end{array}$$
(41) 397

Normalized relation matrix \tilde{R}^{norm} is formed as follows:

$$\widetilde{R}^{\text{norm}} = \begin{array}{c} CR_{11} \\ \widetilde{R}^{\text{norm}} = CR_{12} \\ \vdots \\ CR_{n\nu} \end{array} \begin{bmatrix} \widetilde{R}_{111}^{\text{norm}} & \widetilde{R}_{112}^{\text{norm}} & \cdots & \widetilde{R}_{11z}^{\text{norm}} \\ \widetilde{R}_{121}^{\text{norm}} & \widetilde{R}_{122}^{\text{norm}} & \cdots & \widetilde{R}_{12z}^{\text{norm}} \\ \vdots & \vdots & \ddots & \vdots \\ \widetilde{R}_{n\nu1}^{\text{norm}} & \widetilde{R}_{n\nu2}^{\text{norm}} & \cdots & \widetilde{R}_{n\nuz}^{\text{norm}} \end{bmatrix}$$
(42)

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(38)

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400 where

$$\tilde{R}_{ij,k}^{\text{norm}} = \frac{\sum_{l=1}^{z} \left(\tilde{R}_{ij,l} \otimes \tilde{cc}_{l,k} \right)}{\sum_{k=1}^{z} \sum_{l=1}^{z} \left(\tilde{R}_{ij,k} \otimes \tilde{cc}_{k,l} \right)}, ij = 11, 12, \dots, n\nu$$
(43)

In this case, the weighted relation matrix (\tilde{R}^w) is obtained by using Eq. (44).

$$\tilde{R}^{w}_{ijk} = w^{N}_{ij} \times \tilde{R}^{\text{norm}}_{ij,k}$$

$$\tag{44}$$

The rest of the methodology is composed of the same steps givenin Section 4.1.

407 5. Case study

In this section, three computer workstations are compared by
 using the proposed hesitant QFD method based on the determined
 CRs and DRs. First we give the problem definition and implement
 the proposed method to the computer workstation selection prob lem. Later, a sensitivity analysis and comparisons with classical and
 ordinary fuzzy QFD approaches are presented.

414 5.1. Problem definition

Based on the QFD method, this paper aims to carry out the selec-415 tion of the most suitable computer workstation that fulfills design 416 requirements determined according to customer expectations. A 417 workstation is a customized computer that is designed for spe-418 cific scientific or technical application. Such equipment is usually 419 integrated within a local network and has a multi-user operating 420 system that is able to be run be a single person. In the past, every 421 computer connected to the internet was used to be called a work-422 station. However, this definition of a workstation is a thing of the 423 past, thanks to the technological advancements (mostly due to 3D 424 animations) by certain companies such as Sun Microsystems. Sili-425 con Graphics, Apollo Computer, HP and IBM. Compared to personal 426 computers, workstations are able to provide a higher performance 427 to end users. This improved performance is usually based on the use 428 of higher-end computer components like microprocessor (CPU), 429 graphics processing unit (GPU), physical memory and other parts 430 that ensure multitasking. 431

432 5.2. Identification of customer requirements and expectations

The target customer group of workstations includes computeraided designers, digital content creators, financial services
employees, software developers, power office employees, analysts
and printmakers.

Computer-aided designers: Professionals in this group are largely
 occupied with 2D and 3D modeling with the help of computer
 software. It also includes industrial and mechanical engineers who
 design specific components, as well as architects and civil engineers
 who design buildings. This group basically expects high resolution
 screens and capable graphics cards.

Digital content creator: Various fields can be categorized within
this group, such as GPS maps, meteorological maps and multimedia (videos, sound and pictures). Professionals working as digital
content creators need multitasking capabilities, a powerful CPU as
well as high performing GPUs.

Financial services employees: This profession usually works with financial calculation algorithms that need to be computed fast enough to obtain the results in a short time. This translates into large amounts of physical memory to store data and workhorse microprocessors.

453 *Software Developers:* Developers usually tend to work on the go, 454 and prefer mobility over other needs. Therefore their expectations

1	able 3
v	Vorkstation CRs.

Data processing (CR11) Image processing (CR12) Image production (CR13)
Program production (CR14) Gaming (CR15)
Charging time (CR21) Battery life (CR22) Weight (CR23) Thickness (CR24)
Display connectivity (CR31) Universal connectivity (CR32) Adapter (CR33) Sound (CR34) Display (CR35)

Table 4

Pairwise comparisons of the main CRs with respect to the goal.

	Performance	Mobility	Peripherals
Performance Mobility Peripherals	EE	Between EHI and WHI EE	Between ELI and EHI Between WLI and ELI EE

are more focused on long battery life, rather than processing power or other specifications.

Power Office employees: People who usually work with Office applications can be categorized within this group. This user profile basically needs a fair level of processor performance and robust computer case.

Analysts: This profession group mainly requires computers with high processing power.

Printmakers: Graphical designers work in front of big screens and need large amounts of GPU power. In addition, software they use usually requires high-capacity physical memory components.

The proposed approach is applied for the workstation selection problem of a large IT company, which includes the entire customer groups mentioned above. A group of three experts has supported the process. The expert group has identified 14CRs in three main dimensions, as shown in Table 3. This corresponds to Step 1 in our proposed approach.

In the computer market, there are several workstation manufacturers. In this study, we considered the following three workstation manufacturers based on the experts opinions:

Company G is a Taiwan-based company established in 1986. The company manufactures motherboards, motherboard components, notebooks, desktop PCs, servers and mobile phones. Company G is one of the top 20 companies in Taiwan and its market capitalization is 133 million USD.

Company H is a large international conglomerate which is based in Palo Alto, California, USA. It manufactures hardware for data processing, printing solutions and digital image products. It is also a software and service provider. In 2002, Company H merged with another international computer company. Its operating systems and microprocessors are well known in the market. Company H also produces servers and workstations and management software.

Company A is one of the leading mobile phone and computer producers. Company A's computers are well known for their capabilities in graphical design related tasks. It started to use Intel chips in all its products. In 2009, Company A announced that they started building their own engineering team to design customized microchips.

Fig. 4 illustrates the HFLTS assessments between DRs and CRs in the House of Quality (HOQ). We give here only a small part of the huge HOQ matrix because of space constraints. The whole details can be found in Tables 4–7 and 10.

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Table 5

Pairwise comparisons of the sub-customer requirements with respect to performance.

	Data processing (CR11)	Image processing (CR12)	Image production (CR13)	Program production (CR14)	Gaming (CR15)
Data processing (CR11) Image processing (CR12) Image production (CR13) Program production (CR14) Gaming (CR15)	EE	Between ELI and EHI EE	Between ESLI and ELI Between ELI and EHI EE	Between EHI and WHI Between WLI and EE Between ELI and EHI EE	Between EHI and ESHI ELI Between EHI and WHI Between EHI and WHI EE

Table 6

Pairwise comparisons of the sub-customer requirements with respect to mobility.

	Charging time (CR21)	Battery life (CR22)	Weight (CR23)	Thickness (CR24)
Charging time (CR21) Battery life (CR22) Weight (CR23) Thickness (CR24)	EE	Between ALI and ESLI EE	Between ESLI and ELI Between EHI and WHI EE	Between ELI and EHI Between EHI and WHI Between EHI and ESHI EE

Table 7

Pairwise comparisons of the sub-customer requirements with respect to peripherals.

	Display connectivity (CR31)	Universal connectivity (CR32)	Adapter (CR33)	Sound (CR34)	Display (CR35)
Display connectivity (CR31) Universal connectivity (CR32) Adapter (CR33) Sound (CR34) Display (CR35)	EE	Between ELI and EHI EE	Between ESLI and ELI Between WLI and ELI EE	Between EHI and WHI Between ELI and EHI Between WLI and EE EE	Between EHI and ESHI Between ELI and EHI Between EHI and ESHI Between WHI and ESHI EE

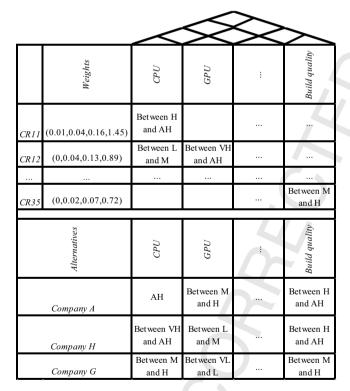


Fig. 4. Assessment using HFLTS in HOQ.

In the next subsection, we implement the proposed method to
 workstation selection problem.

499 5.3. Implementation

To compute the weights of CRs (Step 2) we use the following Tables 4–8. Table 4 shows the pairwise comparisons of the main CRs with respect to the goal, filled by the experts' compromised evaluation using HFTLS. Tables 5–7 present the pairwise comparisons of the sub-customer requirements with respect to the main CRs Performance, Mobility and Peripherals, respectively.

Applying Steps 2.1–2.5 we obtain Table 8. In order to facilitate the understandability of the approach we give an example of calculations in the following:

Table 8 shows that the pairwise comparison value of Performance and Mobility is calculated as (1, 1, 3, 5). The linguistic evaluations of the experts for this comparison are between " s_6 = Equally High Importance" and " s_7 = Weakly High Importance". The triangular fuzzy numbers associated with the mentioned linguistic terms are (1, 1, 3) and (1, 3, 5), respectively. Using the formulas given in Eqs. (14)–(17), the trapezoidal fuzzy membership function $\widetilde{A} = (\alpha, \beta, \gamma, \delta)$ representing the linguistic evaluation is calculated as:

$$\alpha = \min\left\{a_{L}^{6}, a_{L}^{7}, a_{M}^{6}, a_{M}^{7}, a_{R}^{6}, a_{R}^{7}\right\} = \min\left\{1, 1, 1, 3, 3, 5\right\} = 1$$

$$\delta = max\left\{a_{L}^{6}, a_{L}^{7}, a_{M}^{6}, a_{M}^{7}, a_{R}^{6}, a_{R}^{7}\right\} = max\left\{1, 1, 1, 3, 3, 5\right\} = 5$$

and since i + 1 = j (i = 6, j = 7);

$$\boldsymbol{\beta} = \boldsymbol{a}_{\boldsymbol{M}}^6 = 1$$

$$a_{M}^{7} = 3$$

After determining the pairwise comparison values for each expert evaluation, the normalized weight of each criterion is calculated next. To this end, the geometric mean of each row is calculated. For example, the (0.69, 1, 1.44, 2.47) value in Table 8 is calculated as:

$$(1 \times 1 \times 0.69)^{1/3} = 0.69; (1 \times 1 \times 1)^{1/3} = 1; (1 \times 3 \times 1)^{1/3}$$

= 1.44; $(1 \times 5 \times 3)^{1/3} = 2.47$

Next, the geometric means are summed up. The sum of geometric means given in Table 8 is (1.72, 2.48, 3.88, 5.93) and is obtained as follows:

$$0.68 + 0.34 + 0.69 = 1.72; 1 + 0.48 + 1 = 2.48; 1.44 + 1$$

+ 1.44 = 3.88; 2.47 + 1 + 2.47 = 5.93

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 $\gamma =$

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Table 8

Q13 Pairwise comparison values and normalized weights of the main CRs with respect to the goal.

	Performance	Mobility	Peripherals	Geometric Means	Normalized weight
Performance	(1,1,1,1)	(1,1,3,5)	(0.33,1,1,3)	(0.69,1,1.44,2.47)	(0.12,0.26,0.58,1.43)
Mobility	(0.2,0.33,1,1)	(1,1,1,1)	(0.2,0.33,1,1)	(0.34,0.48,1,1)	(0.06,0.12,0.4,0.58)
Peripherals	(0.33,1,1,3)	(1,1,3,5)	(1,1,1,1)	(0.69,1,1.44,2.47)	(0.12,0.26,0.58,1.43)

Table 9

Weights of the sub-customer requirements

	Sub-criteria	Relative scores	Global scores	Defuzzified weights	Normalized weight
Performance	Data processing (CR11)	(0.05,0.164,0.283,1.014)	(0.006,0.042,0.165,1.447)	0.311	0.093
	Image processing (CR12)	(0.035,0.166,0.226,0.62)	(0.004,0.043,0.131,0.885)	0.206	0.062
	Image production (CR13)	(0.059,0.208,0.348,1.263)	(0.007,0.054,0.202,1.802)	0.387	0.116
	Program production (CR14)	(0.054,0.133,0.281,0.948)	(0.006,0.034,0.164,1.353)	0.292	0.088
	Gaming (CR15)	(0.033,0.086,0.181,0.498)	(0.004,0.022,0.105,0.711)	0.162	0.049
Mobility	Charging time (CR21)	(0.031,0.078,0.121,0.39)	(0.002,0.01,0.049,0.225)	0.057	0.017
	Battery life (CR22)	(0.149,0.276,0.723,1.509)	(0.009,0.034,0.292,0.873)	0.255	0.077
	Weight (CR23)	(0.076,0.218,0.455,1.031)	(0.004,0.027,0.183,0.596)	0.17	0.051
	Thickness (CR24)	(0.035,0.097,0.198,0.513)	(0.002,0.012,0.08,0.297)	0.08	0.024
Peripherals	Display connectivity (CR31)	(0.048,0.157,0.271,1.025)	(0.006,0.04,0.157,1.462)	0.311	0.093
-	Universal connectivity (CR32)	(0.033,0.129,0.212,0.781)	(0.004,0.033,0.123,1.114)	0.239	0.072
	Adapter (CR33)	(0.064, 0.24, 0.426, 1.214)	(0.008,0.062,0.248,1.732)	0.393	0.118
	Sound (CR34)	(0.052,0.159,0.297,1.025)	(0.006, 0.041, 0.173, 1.462)	0.316	0.095
	Display (CR35)	(0.022,0.073,0.113,0.503)	(0.003,0.019,0.066,0.718)	0.148	0.044
			Total	3.327	1

Next, the geometric mean of each row is divided by the sum of geometric means using Eq. (30). The normalized weight for the criterion Performance is obtained as follows:

$$\frac{0.69}{5.93} = 0.12; \quad \frac{1}{3.88} = 0.26; \quad \frac{1.44}{2.48} = 0.58; \quad \frac{2.47}{1.72} = 1.43$$

Steps 2.1–2.5 are repeated to obtain the relative scores in Table 9.
 Steps 2.6 and 2.7 are applied to calculate the normalized weights of
 the sub-customer requirements as given in Table 9. As an example
 calculation, the fuzzy global weight of data processing (CR11) is
 calculated by using Eq. (24) as follows:

$$\tilde{w}_{11}^{G} = (0.12, 0.26, 0.58, 1.43) \times (0.05, 0.164, 0.283, 1.014)$$

= (0.006, 0.042, 0.165, 1.447)

when we defuzzify the trepozoidal fuzzy numbers \tilde{w}_{11}^{G} using Eq. (25), we obtained the following result.

545
$$w_{11}^G = \frac{0.006 + 2 \times 0.042 + 2 \times 0.165 + 1.447}{6} = 0.311$$

To calculate the normalized value 0.093, we first sum the
 defuzzified values and then the defuzzified value 0.311 is divided
 by this sum.

$$w_{11}^N = \frac{0.311}{3.327} = 0.093$$

Table 10 presents the relations between design requirements and customer requirements by using the compromised HFLTS obtained from the three experts. Table 11 presents the aggregated relation matrix \tilde{R} between CRs and DRs.

Using Eqs. (14)–(19) and Table 2, the aggregated value for CR11 and CPU relation which corresponds to "*Between H and AH*" is calculated as (5,6.83,7.17,9).

Table 12 shows the weighted relation matrix (\tilde{R}^w) and the fuzzy importance values of DRs. The weighted correlation for CR11 and CPU relation is calculated as follows:

 $560 \quad 0.093 \times (5, 6.83, 7.17, 9) = (0.47, 0.64, 0.67, 0.84)$

The crisp importance weights of DRs are given in Table 13. The defuzzified score for CPU is calculated as follows: First, the weighted correlations in the CPU column in Table 12 are summed. It is found to be $\widetilde{DR}_{CPU}^{Imp} = (1.74, 2.36, 2.58, 3.2)$. Then this sum is defuzzified using Eq. (25) to calculate DR_{CPU}^{N} :

$$DR_{CPU}^{N} = \frac{1.74 + 2 \times 2.36 + 2 \times 2.58 + 3.2}{6} = 2.47$$

The normalized score is calculated by using Eq. (30).

$$\mathrm{DR}_{\mathrm{CPU}}^{N} = \frac{2.47}{2.805} = 0.881$$

Thus, the process for weighting the DRs has been completed. The next step is to apply fuzzy TOPSIS. Table 14 presents the decision matrix including the HFLTS evaluations of the experts.

The evaluation of the alternatives with respect to the DRs is given in Table 15. According to these results, the best workstation alternative is Company H. Even their scores are very close to each other, the second and third alternatives are ranked as Company A and Company G, respectively.

Applying Steps 9.1–9.5 Table 15 is obtained. It presents the evaluation of alternatives with respect to DRs.

When we analyze the values in Table 15, we see that Company A is performing extremely poor in VGA and HDMI, while Company G is scoring extremely poor in CPU, GPU and charging power. Company H is the worst in memory but only moderately, which causes it to be the best.

In the next subsection, a sensitivity analysis is given in order to examine the robustness of the given decision.

5.4. Sensitivity analysis

To observe the effects of the possible changes in the weights of the DRs on the computer workstation selection, a sensitivity analysis is conducted. In Fig. 5, one-at-a time sensitivity analysis has been applied. In this figure, the colors blue, orange and grey represent the alternatives A, H and G, respectively. The *x*-axis represents the criterion weight, while the *y*-axis represents the scores of alternatives.

In the sensitivity analysis, we change the value of a certain criterion's weight as the other criteria weights are fixed. Using these new criteria weights, the scores of alternatives are recalculated. The dark red line represents the current weight of the DR. Selec567

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Table 10

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Identified design requirements and their relations with the customer requirements.

	Design require	ements (DRs)											
	CPU	GPU	Memory	Operating system	Charging power	Battery cells	VGA	HDMI	Speakers	Cooling fan	USB	Display	Build quality
R11	Between H		Between M	Between						Between			
	and AH		and VH	VL and M						VH and AH			
R12	Between L	Between	Between							Between M			
	and M	VH and AH	VH and AH							and VH			
R13	Between L	Between M	Between							Between L		Between M	
D 4.4	and H	and VH	AL and L							and M		and H	
R14	Between	Between	Between	Between						Between H			
R15	VH and AH Between M	AL and VL Between M	VH and AH Between M	AL and L Between H					Between	and VH Between H			
KID	and VH	and VH	and H	and AH					AL and L	and AH			
R21			ана п	anu An	Between H	Between M			AL allu L				
1/2 1					and AH	and VH							
R22					Between L	Between				Between			
1122					and M	VH and AH				AL and VL			
R23						Between L						Between	Between
						and H						AL and VL	VH and AH
R24						Between H				Between L		Between H	
						and AH				and M		and AH	
R31							Between	Between L				Between	
							VH and AH	and M				AL and L	
R32							Between M	Between M			Between M		
							and VH	and VH			and H		
R33					Between H	Between L							
					and VH	and M			D				
R34									Between H				
R35									and AH			Between M	Between N
ссл												and H	and H

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Table 11

Aggregated relation matrix \tilde{R} between CRs and DRs.

	Weight	CPU	GPU	Memory	Operating system	Charging power	Battery Cells	VGA
CR11	0.093	(5,6.83,7.17,9)		(4,5.83,6.17,8)	(2,3.83,4.17,6)			
CR12	0.062	(3,4,5,6)	(6,7,8,9)	(6,7,8,9)				
CR13	0.116	(3,4.83,5.17,7)	(4,5.83,6.17,8)	(1,2.83,3.17,5)				
CR14	0.088	(6,7,8,9)	(1,2,3,4)	(6,7,8,9)	(1,2.83,3.17,5)			
CR15	0.049	(4,5.83,6.17,8)	(4,5.83,6.17,8)	(4,5,6,7)	(5,6.83,7.17,9)			
CR21	0.017					(5,6.83,7.17,9)	(4,5.83,6.17,8)	
CR22	0.077					(3,4,5,6)	(6,7,8,9)	
CR23	0.051						(3,4.83,5.17,7)	
CR24	0.024						(5,6.83,7.17,9)	
CR31	0.093							(6,7,8,9)
CR32	0.072							(4,5.83,6.17,8)
CR33	0.118					(5,6,7,8)	(3,4,5,6)	
CR34	0.095							
CR35	0.044							
	Weight	HDMI	Spe	akers	Cooling fan	USB	Display	Build quality
CR11	0.093				(6,7,8,9)			
CR12	0.062				(4,5.83,6.17,8)			
CR13	0.116				(3,4,5,6)		(4,5.83,6.17,8)	
CR14	0.088				(5,6,7,8)			
CR15	0.049		(1,2	.83,3.17,5)	(5, 6.83, 7.17, 9)			
CR21	0.017		•					
CR22	0.077				(1,2,3,4)			
CR23	0.051						(1,2,3,4)	(5,6.83,7.17,9)
CR24	0.024				(3,4,5,6)		(6,7,8,9)	
CR31	0.093	(3,4,5,6)					(1,2.83,3.17,5)	
CR32	0.072	(4,5.83,6.1	7,8)			(4,5.83,6.17,8)		
CK32								
CR32 CR33	0.118							
	0.118 0.095		(5,6	.83,7.17,9)				

Table 12

Weighted correlation matrix.

	CPU	GPU	Memory	Operating system	Charging power	Battery Cells	VGA
CR11	(0.47,0.64,0.67,0.84)		(0.37,0.54,0.57,0.74)	(0.19,0.36,0.39,0.56)			
CR12	(0.19,0.25,0.31,0.37)	(0.37,0.43,0.5,0.56)	(0.37,0.43,0.5,0.56)				
CR13	(0.35,0.56,0.6,0.81)	(0.46,0.68,0.72,0.93)	(0.12,0.33,0.37,0.58))			
CR14	(0.53,0.62,0.7,0.79)	(0.09,0.18,0.26,0.35)	(0.53,0.62,0.7,0.79)	(0.09,0.25,0.28,0.44)			
CR15	(0.2,0.29,0.3,0.39)	(0.2,0.29,0.3,0.39)	(0.2,0.25,0.29,0.34)	(0.25, 0.33, 0.35, 0.44)			
CR21					(0.09,0.12,0.12,0.15)	(0.07,0.1,0.1,0.14)	
CR22					(0.23,0.31,0.39,0.46)	(0.46,0.54,0.62,0.69)	
CR23						(0.15,0.25,0.26,0.36)	
CR24						(0.12,0.16,0.17,0.22)	
CR31							(0.56,0.65,0.74,0.84)
CR32							(0.29,0.42,0.44,0.58)
CR33					(0.59,0.71,0.83,0.94)	(0.35,0.47,0.59,0.71)	
CR34							
CR35							
Total	(1.74,2.36,2.58,3.2)	(1.12,1.58,1.78,2.23)	(1.59,2.17,2.43,3.01)	(0.53,0.94,1.02,1.44)	(0.91,1.14,1.34,1.55)	(1.15,1.52,1.74,2.12)	(0.85,1.07,1.18,1.42)
	HDMI	Speakers	Coolin	g fan US	В	Display	Build quality
CR11			(0.56,0	.65,0.74,0.84)			
CR12			(0.25,0	.36,0.38,0.5)			
CR13			(0.35,0	.46,0.58,0.7)		(0.46,0.68,0.72,0.93)	
CR14			(0.44,0	.53,0.62,0.7)			
CR15		(0.05,0.14,0.1	16,0.25) (0.25,0	.33,0.35,0.44)			
0001							

II

CR21 CR22			(0.08,0.15,0.23,0.31)			
CR23					(0.05,0.1,0.15,0.2)	(0.26,0.35,0.37,0.46)
CR24			(0.07,0.1,0.12,0.14)		(0.14,0.17,0.19,0.22)	
CR31	(0.28,0.37,0.47,0.56)				(0.09,0.26,0.29,0.47)	
CR32	(0.29,0.42,0.44,0.58)			(0.29,0.42,0.44,0.58)		
CR33						
CR34		(0.48,0.65,0.68,0.86)				
CR35					(0.18,0.26,0.27,0.35)	(0.18,0.26,0.27,0.35)
Total	(0.57,0.79,0.91,1.14)	(0.53,0.79,0.84,1.11)	(2,2.58,3.02,3.63)	(0.29,0.42,0.44,0.58)	(0.92,1.47,1.62,2.17)	(0.44,0.61,0.64,0.81)

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Table 13 Weights of design requirements.

DRs	Defuzzified score	Normalized score
CPU	2.47	0.881
GPU	1.678	0.598
Memory	2.3	0.82
Operating System	0.9817	0.35
Charging power	1.2367	0.441
Battery Cells	1.6317	0.582
VGA	1.1283	0.402
HDMI	0.8517	0.304
Speakers	0.8167	0.291
Cooling Fan	2.805	1
USB	0.4317	0.154
Display	1.545	0.551
Build quality	0.625	0.223

Table 14

Evaluation of alternatives with respect to design requirements.

	CPU	GPU	Memory	Operating System	Charging power	Battery Cells	VGA
Company A Company H Company G	AH Between VH and Between M and		M Between L and M Between M and H	AH H Between VH and AH	Between VH and AH Between VH and AH Between AL and VL	Between L and H Between L and H Between H and AH	AL AH AH
	HDMI	Speakers	Cooling fan	USB	Display	Build q	uality
Company A Company H Company G	AL AH AH	M M Between M and H	Between M and VH Between M and H Between VH and AH	Between H and Between H and M		nd VH Betwee	en H and AH en H and AH en M and H

Table 15

Evaluation of alternatives with respect to DRs.

DRs	Weight	Company A	Company H	Company G
CPU	0.881	(7, 8, 8, 9)	(6, 7, 8, 9)	(4, 5, 6, 7)
GPU	0.598	(4, 5, 6, 7)	(3, 4, 5, 6)	(2, 3, 4, 5)
Memory	0.82	(4, 5, 5, 6)	(3, 4, 5, 6)	(4, 5, 6, 7)
Operating system	0.35	(7, 8, 8, 9)	(6, 7, 7, 8)	(6, 7, 8, 9)
Charging power	0.441	(6, 7, 8, 9)	(6, 7, 8, 9)	(1, 2, 3, 4)
Battery cells	0.582	(3, 4.833, 5.167, 7)	(3, 4.833, 5.167, 7)	(5, 6.833, 7.167, 9)
VGA	0.402	(1, 2, 2, 3)	(7, 8, 8, 9)	(7, 8, 8, 9)
HDMI	0.304	(1, 2, 2, 3)	(7, 8, 8, 9)	(7, 8, 8, 9)
Speakers	0.291	(4, 5, 5, 6)	(4, 5, 5, 6)	(4, 5, 6, 7)
Cooling fan	1	(4, 5.833, 6.167, 8)	(4, 5, 6, 7)	(6, 7, 8, 9)
USB	0.154	(5, 6, 7, 8)	(5, 6.833, 7.167, 9)	(4, 5, 5, 6)
Display	0.551	(5, 6.833, 7.167, 9)	(5, 6, 7, 8)	(4, 5, 5, 6)
Build quality	0.223	(5, 6.833, 7.167, 9)	(5, 6.833, 7.167, 9)	(4, 5, 6, 7)
d_i^+		8.496	8.335	8.533
d_i^{l}		4.666	4.829	4.652
CC_i		0.354	0.367	0.353

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tion of alternative H is a robust decision and the changes in the 598 weights of the DRs do not affect the selection of H whereas small 599 changes in the weights of DRs affect the ranking of alternatives A 600 and G. When the weights of the DRs HDMI, battery cells, VGA and 601 speakers become larger than their present values, then the alter-602 native G takes the second rank. Similarly, a slight decrease in the 603 weights of DRs CPU, GPU, charging power and display causes alter-604 native A to take the third order. The most insensitive DRs are USB, 605 Memory, Cooling Fan, and Build Quality since the functions of the 606 alternatives do not have almost any intersection along the axis of 607 the related DR weight. 608

In the next subsection, we compare our proposed method withboth classical QFD and ordinary fuzzy QFD.

5.5. Comparison with the classical QFD and ordinary fuzzy QFD approaches

In this section, we used the classical QFD and ordinary fuzzy QFD
 approaches for evaluating computer work stations.

For the comparison with classical QFD, the same experts are asked to make a compromise evaluation by using crisp values. The results of our proposed method have been compared with the results of the classical QFD method. Table 16 presents the DRs' crisp weights, the evaluation of each alternative with respect to each DR and the total score of alternatives.

According to the overall result of classical QFD, Alternative H is the best alternative followed by G and A. The selection of the Alternative H remains the same as the result of our proposed method, however the rankings of alternatives G and A are different.

For the comparison with ordinary fuzzy QFD, the same experts are asked to make a linguistic evaluation using scale in Table 2. In order to apply ordinary fuzzy QFD, simple fuzzy additive weighting method is used. Table 17 presents these linguistic evaluations and the scores of alternatives obtained through ordinary fuzzy QFD approach.

According to the overall result of ordinary fuzzy QFD, Alternative H is the best alternative followed by A. The obtained rank is the same as the rank in classical QFD approach.

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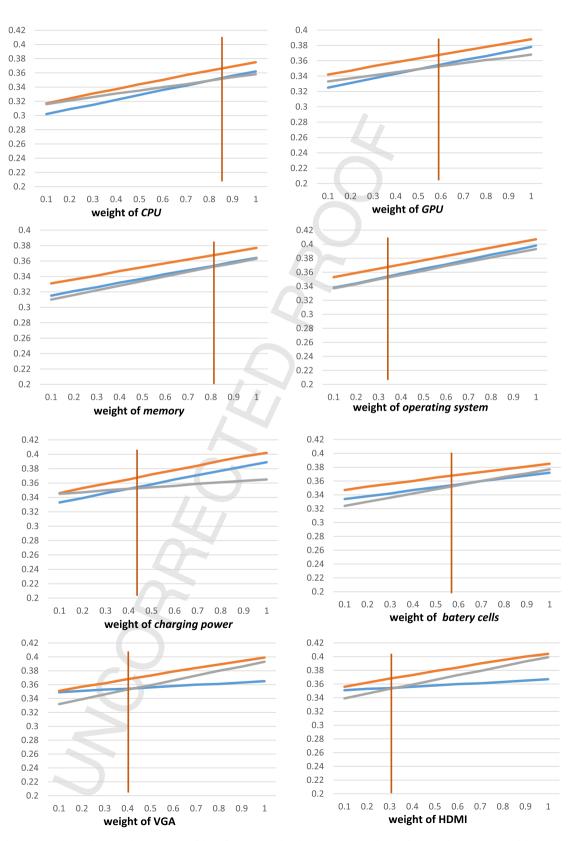
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Table 18 shows the ranking of the companies with respect to QFD approaches.

The experts indicate that the results obtained with the hesitant 636 fuzzy QFD method are more meaningful when compared to the 637 classical and ordinary fuzzy QFD approaches. The differences in the 638

scores of alternatives come from the hesitant evaluations in the proposed method. In ordinary fuzzy QFD, experts have to select one of the linguistic terms falling into the interval evaluations in Table 14, which forces experts to make a discrete selection whereas hesitant fuzzy QFD enables aggregated linguistic term sets based on

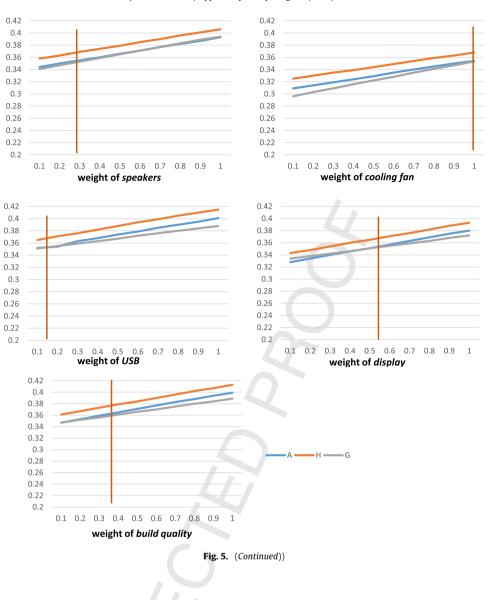
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Fig. 5. Sensitivity analysis. (For interpretation of the references to colour in the text, the reader is referred to the web version of this article.)

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Table 16

Crisp evaluation.

	Value					
	Crisp weight	5	4	3	2	1
CPU	0.846	\$	${}^{\bigtriangleup}$			
GPU	0.577	\triangle			▲	\diamond
Memory	0.769	\triangle	▲	\diamond		
Operating system	0.323	\diamond	▲	\bigtriangleup		
Charging power	0.515	\diamond			\triangle	
Battery cells	0.769	▲		\diamond	\triangle	
VGA	0.323	A	\triangle			0
HDMI	0.254		\triangle	A	\diamond	
Speakers	0.254		▲	\diamond	\triangle	
Cooling fan	1.000	▲	\diamond	\bigtriangleup		
USB	0.131	\triangle	\diamond	A		
Display	0.638	♦	\triangle	A		
Build quality	0.323	0	A		\bigtriangleup	
1 0	Normalized score					
◊ (A)	0.323					
△ (H)	0.340					
▲ (G)	0.338					

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Table 17 Ordinary fuzzy evaluation.

	Value									
	Crisp weight	AH	VH	Н	М	L	VL	AL		
CPU	0.846	$\Diamond \Delta$			A					
GPU	0.577				$\Diamond \bigtriangleup$		A			
Memory	0.769			▲	$\Diamond \bigtriangleup$					
Operating system	0.323	\diamond	A	\triangle						
Charging power	0.515	\bigtriangleup	\diamond				A			
Battery cells	0.769		A	\triangle		\diamond				
VGA	0.323							\diamond		
HDMI	0.254	\triangle						\diamond		
Speakers	0.254			▲	$\Diamond \Delta$					
Cooling fan	1.000		A	\triangle	\diamond					
USB	0.131	\triangle		\diamond	A					
Display	0.638		\triangle	\diamond	A					
Build quality	0.323	\triangle	\diamond							
	Fuzzy scores		Defuzz	zified scores		Normalized	score			
◊ (A)	(30.34,37.062,43.7	8)	37.06			0.309				
(H)	(37.43,44.15,50.88)	44.15			0.368				
▲ (G)	(31.97,38.69,45.41)	38.69			0.323				
Fable 18 Ranking of the companies	with respect to QFD approad	ches.								

	Company A	Company H	Company G	
Hesitant Fuzzy QFD	2	1	3	
Classical QFD	3	1	2	
Classical QFD Ordinary Fuzzy QFD	3	1	2	

644 OWA operator to be used. Therefore, hesitant evaluations provide

⁶⁴⁵ more flexible and informative representation of uncertainty.

646 6. Conclusion

Hesitancy is an inherent part of decision making process. 647 Experts generally have difficulty to establish the degree of mem-648 bership of fuzzy set because of the time pressure, lack of knowledge 649 or data, etc. To overcome these difficulties, the concept of hesitant 650 fuzzy set which permitted the membership degree having a set of 651 possible values can be employed. We have proposed hesitant fuzzy 652 QFD since it can reflect the human's hesitancy more objectively 653 than the other classical extensions of fuzzy set and applied it to 654 computer workstation selection problem. 655

A computer workstation is a fast and capable individual com-656 puter for professional use. Usually, companies that need faster 657 microprocessors, larger RAMs and higher speed prefer using 658 computer workstations. Computer workstation selection is a multi-659 criteria problem under fuzzy environment since experts generally 660 express their evaluations by using linguistic terms. In this paper, 661 this selection process has been supported with a QFD approach, 662 considering the DRs associated with the CRs. The best alternative is 663 determined by weighting the DR scores and calculating the close-664 ness coefficient for each alternative. A model that considers the 665 effects of correlations among DRs in the computer workstation 666 selection process has also been proposed. 667

These proposed methods enabled us to analyze the vague and 668 imprecise relations between CRs and DRs. The determined weights 669 of CRs, which are obtained with the hesitant fuzzy AHP technique, 670 have been reflected to the workstation selection by using a hesi-671 tant fuzzy TOPSIS method. Thus, a flexible evaluation process based 672 on HFLTS, which reflects experts' hesitancies, has been designed. 673 The main contribution of this study is the consideration of experts' 674 675 hesitancies in each phase of the QFD approach for the first time. The Adapter and image production specifications have been deter-676

mined as the most important CRs whereas cooling fan and CPU have been determined as the most important DRs.

The conducted sensitivity analysis indicated that the best alternative (H) is not sensitive to the changes in the weights of DRs whereas the rankings of other alternatives (A and G) are sensitive to even the slightest changes in the weights of DRs. Our comparative analysis produced a different ranking result due to the ability of the hesitant fuzzy method in handling the uncertainty better.

For further research, instead of the OWA operator, other aggregation operators such as hesitant interval-valued fuzzy weighted averaging operator or hesitant interval-valued fuzzy ordered weighted averaging operator can be used. We also suggest intuitionistic fuzzy sets to be used in QFD instead of hesitant fuzzy sets since intuitionistic fuzzy sets can consider both membership and non-membership functions in their definitions.

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