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# Corporate governance mechanisms and accounting conservatism: evidence from Egypt

Mahmoud A. Nasr and Collins G. Ntim

#### **Abstract**

Purpose - The purpose of this paper is to investigate the effect of corporate governance (CG) mechanisms (board size, board independence, separation of chairman and chief executive officer (CEO) roles and external auditor type) on accounting conservatism in Egypt.

Design/methodology/approach - Archival data relating to CG and accounting conservatism are collected and analysed using multivariate regression techniques.

Findings - The findings indicate that board independence is positively associated with accounting conservatism. By contrast, board size and auditor type are negatively associated with accounting conservatism, while separating the chairperson and CEO roles has no significant relationship with accounting conservatism.

Originality/value - To the best of the author's knowledge, this is one of the first empirical attempts at providing evidence on the relationship between CG and accounting conservatism in Egypt.

Keywords Egypt, Corporate governance, Accounting conservatism

Paper type Research paper

#### 1. Introduction

This paper investigates the effect of corporate governance (CG) mechanisms on the extent of accounting conservatism in Egypt. Separation between a firm's principals (shareholders) and managers (insiders) can result in managers having greater access to information relating to its operations and management. Meanwhile the primary source of information for shareholders is financial statements published by management. Shareholders are always concerned with how managers implement the principles of accounting conservatism in their financial estimates, as this often results in better protection for shareholders (Cullinan et al., 2012). One reason for the increasing interest in accounting conservatism is that not all areas of accounting are covered by accounting standards (Chung et al., 2003), with some areas requiring a manager's judgement, which could range from neutral or aggressive, and finally to conservative behaviour and decisions. Therefore, the level of accounting conservatism arguably depends on a manager's estimates

To control managers' estimates and maintain conservative reporting, managers should be monitored by instituting a number of CG mechanisms. For instance, the presence of a large number of outsiders on the board can enhance the monitoring process, making managers more conservative in their financial reporting (García Lara et al., 2007).

Several studies suggest that CG mechanisms can enhance the level of accounting conservatism (Ahmed and Duellman, 2007; Ahmed and Henry, 2012; Elshandidy and Hassanein, 2014; Kukah et al., 2016). Indeed, other studies have demonstrated that CG Mahmoud A. Nasr is Instructor at Faculty of Commerce, Alexandria University, Alexandria, Egypt, Collins G. Ntim is a Professor of Accounting and Head of Department of Accounting, Southampton Business School, University of Southampton, UK.

Received 31 May 2017 Revised 18 October 2017 Accepted 30 November 2017 mechanisms, such as board size and board independence, can reduce accounting conservatism (Chi *et al.*, 2009; Lim, 2011). Meanwhile previous literature emphasises that effective CG mechanisms restrict a manager's opportunistic behaviour, and thus induce them to be more conservative in their financial reporting. However, the link between CG mechanisms and accounting conservatism varies across different institutional settings. For instance – and using a sample of US firms – García Lara *et al.* (2009) note that there is a positive association between CG mechanisms and the level of accounting conservatism. Similarly, Lim (2011) evinces that CG attributes enhance the level of accounting conservatism in Australian firms. This study, therefore, examines the effect of CG attributes on the level of accounting conservatism in Egypt. As with the CG mechanisms examined in previous literature, the common CG mechanisms that have been used in past studies include board size, board independence, separation between the roles of chairman and chief executive officer (CEO) positions, and auditor type.

Noticeably, the decision to focus on Egypt is motivated by a number of reasons. First, most empirical evidence examining the association between CG and accounting conservatism has been conducted in developed countries (Ahmed and Duellman, 2007; García Lara et al., 2007; Cullinan et al., 2012) rather than in developing countries, such as Egypt. More specifically, Egypt has a number of economic and market advantages, including:

- the most attractive market in terms of attracting foreign investment (EGX, 2011);
- one of the largest economies;
- one of the largest stock markets in terms of listed firms and market capitalisation;
- the most active and liquid stock market in terms of trading value and turnover; and
- is the largest country in the Middle East and North Africa (MENA) region in terms of population.

Despite these economic developments, the CG practices are generally weak in Egypt, urgently requiring improvement in terms of implementation provisions relating to disclosure. Specifically, there is the need to enhance efficiency and transparency relating to financial and non-financial reporting and disclosures, which are critical to the ability to attract foreign direct investments (FDIs) in Egypt. Second, the late development of good CG practices and reforms, including CG codes, reflects the weak legal systems prevalent in most developing countries (Samaha *et al.*, 2012). For example, the first formal Egyptian good CG code was only introduced in 2005 and the latest in 2011 (Egypt Code of Corporate Governance, 2005/2011). By contrast, such CG reforms began as early as in the late 1970s, early 1980s and 1990s in Hong Kong, the USA and the UK, respectively, for example.

Consequently, this paper seeks to contribute to the previous literature in three main ways. First, to the best of our knowledge, it provides the first empirical evidence between CG mechanisms and accounting conservatism in the MENA region. This extends existing evidence to Egypt in particular, but the MENA region in general. Second, it suggests that in weak CG and investor-protection countries like Egypt, accounting conservatism appears to be a substitute for good governance. Third, it contributes to the literature by offering policymakers and regulators in Egypt suggestions relating to how they may improve CG practices in corporations.

The rest of the paper is structured as follows. Section 2 outlines CG reforms and financial reporting challenges within the Egyptian context. Section 3 discusses CG and accounting conservatism within Egypt. While Section 4 outlines the theoretical framework, Section 5 reviews the relevant literature and develops the hypotheses. Section 6 discusses the research design and Section 7 presents the empirical analyses and findings. Section 8 describes results and discussion. Section 9 presents a brief summary, conclusion and potential avenues for future research.

# 2. Corporate governance reforms and financial reporting challenges within the Egyptian context

In Egypt, two domestic laws govern the companies that are listed in the Egyptian stock exchange. The first one is the Capital Market Law (CML) (No. 95/1992) that defines the rules of listing and de-listing of companies, and regulates the financial market in terms of issuance and stock exchanges in Egypt. The second one is the Central Depository Law (CDL) (No. 93/2000) that eliminates risks associated with trading securities in the sense of clearing and settlement (Elamer et al., 2017; Elghuweel et al., 2017). The Egyptian law system is primarily influenced by civil law; nevertheless, the Anglo-American common law concepts are well established in capital market and central depositary laws (Elsayed, 2010; Wahba, 2015). As a result, it can be argued that the legal system in Egypt is a blend of common and civil laws.

The need for initiation of CG codes in Egypt was clearly significant, as the previous studies suggested that countries with civil law suffer from weakness in their legal framework (Al-Bassam and Ntim, 2017). Furthermore, globalisation and international pressures from developed countries towards development of CG codes in developing countries increased (Al-Bassam *et al.*, 2017).

Egypt commenced CG reforms in 2001 when, with assistance from the IMF, the World Bank (WB) conducted country assessment under the Report on the observance of standards and codes (ROSC) initiative. This ROSC benchmarked Egypt's CG practices against the OECD principles of CG. The results indicated that Egyptian listed companies applied only 62 per cent of the OECD principles (Elamer et al., 2017; Elghuweel et al., 2017). In addition, this report highlighted the areas that need strengthening within the Egyptian CG system. These areas included the need to increase disclosure of ownership and control structures and financial and non-financial information, and emphasise the role of shareholder meetings, board of directors and professional conduct of auditors. Consequently, in 2002, Egypt started to set out rules that maintain the implementation of CG practices. For instance, the Egyptian Stock Exchange (EGX) issued rules that require listed companies to undertake full disclosure and presentation about the company's board members, and contracts with auditors and audit committees. But every action has a consequence as implementing such strict rules led to the de-listing of about 100 companies in the EGX (Alnabsha et al., 2017).

CG practices continued to improve. In 2003, in a joint project with the WB, International Financial Corporation (IFC) and the United Nations (UN), the Egyptian Government established the Egyptian Institute of Directors (EloD). The EloD was the first institute to focus on CG issues through spreading awareness to improve CG practices in Egypt. Consequently in 2005, the Ministry of Investment and the EloD established the first voluntary Egyptian Code of CG. The provisions in this code were considered as a supplement to the above-mentioned Egyptian corporation laws, after the (Elamer *et al.*, 2017; Elghuweel *et al.*, 2017) recommendations, the EloD issued the next and final CG code in 2011 (i.e. after five years and not on an annual basis) and this is considered the current version.

CG and financial reporting in Egypt face many challenges. First, the Egyptian CG code issued is based on the "comply or explain" approach, meaning that it is not compulsory for listed firms to comply. Thus, in the case of compliance, the companies should disclose how they apply these codes and, in the case of non-compliance the companies should explain why they did not comply with these codes. Although the voluntary compliance regime offers the opportunity for companies to justify why they did not comply with this provision and defend their situation, the disclosed reason for non-compliance may not be reasonable. Moreover, in the case of different characteristics between firms, this approach gives flexibility for companies to fit with appropriate codes (Ntim, 2018). However, the challenge was that, in the case of non-compliance, the companies used this option inadequately, as the companies defend their non-compliance for spurious reasons that subsequently raise the problem of how non-compliance is monitored (Ntim, 2018; Ntim, 2013; Nerantzidis,

2015). Using a sample of Greek listed firms based on the "comply or explain" approach, Nerantzidis, (2015) found that only 35 per cent comply with code provisions and that, among the non-compliance firms, only 59 per cent provide explanations. Furthermore, by investigating CG practices in Egypt, Sorour (2014) has argued that most Egyptian firms symbolically comply with the CG provisions to achieve legitimacy. Therefore, the issuance of CG codes does not appear to aim at achieving efficiency and, therefore, compliance, implementation and enforcement are difficult.

Second, the code also required all listed companies to disclose non-financial information – such as board of directors' structure and its committees, ownership structure and executive remuneration policies – along with financial information in their annual reports. However, the study sample indicates that only 35 per cent provide CG statements on their websites. One of the reasons behind this failure was that there is no one integrated authority responsible for supervising the implementation of code provisions and enhance CG disclosures (Sorour, 2014). In addition, Egyptian CG code guidelines are partially voluntary as the provisions in this code act as a supplement to mandatory corporate laws which makes it difficult to audit and monitor such information to maintain transparency. Consequently, there is an inability to check the accuracy of information provided.

Finally, the Egyptian code recommended that the CG disclosure reports should be in both English and Arabic languages to enable investors and stakeholders to understand the report regardless of their nationalities (ECOCG, 2011). However, all listed companies on the EGX-100 that disclosed such information did so in the Arabic language only, which minimised the opportunity for foreign investment within the Egyptian context.

#### 3. Corporate governance and accounting conservatism within Egyptian context

Egyptian CG reforms took place as recently as 2005, followed by the issuance of another code in 2006, with the most recent in 2011. Egypt is influenced by civil laws characterised by a weak legal framework that cannot protect stakeholders' rights, resulting in weak investor protection (Samaha et al., 2012). Alternatively, Anglo-American countries (i.e. the USA, the UK) have dispersed ownership among a wide range of shareholders (Epstein et al., 2012). This separation removes control from shareholders and promotes agency conflict (Letza et al., 2004). Accordingly, under the Anglo-American CG system, the corporate board must have a large number of independent directors with no financial interest in the firm. On the other hand, in emerging markets such as Egypt, ownership is concentrated among government and/or founding families (Wahba, 2015), possibly resulting in collusion and weakening of the rights of minority shareholders to access company information. However, the non-separation of ownership and control results in reducing agency costs. In short, Egypt has a weak governance system reflected in the later issuing of CG codes.

Conservatism is a significant qualitative characteristic of financial accounting (Chi et al., 2009). Accounting conservatism is defined by Ruch and Taylor (2015, p. 20) as "the tendency towards using policies and methods to understate the value of net assets with relation to their net economic value". Another way, García Lara et al. (2007) define conservatism as a prudent reaction towards uncertainty that requires a higher level of verification and guarantee when recognising profits than when declaring losses.

According to Watts (2003), accounting conservatism plays a vital role in restraining managers' overcompensation plans. The separation between managers and shareholders and their information asymmetry induces managers to overcompensate themselves. They are likely to have access to information such as future cash flows, which can be used to overstate current earnings. Thus, applying the concept of accounting conservatism (i.e. verification of good news) will restrict managers' opportunities to manipulate earnings (Ahmed and Duellman, 2007).

Ball and Shivakumar (2005) and Watts (2003) argue that conservatism facilitates CG. Because it requires recognition of losses over gains, in the case of negative net present value (NPV) projects, timely recognition will signal the board of directors to investigate these projects and question managers. However, in terms of prior benefits provided by accounting conservatism, setters of standards do not include conservatism (prudence) as a qualitative aspect of faithful representation (FASB, 2010). The Financial Accounting Standards Board (FASB) justifies their exclusion of conservatism as a hindrance to neutrality. Similarly, Gigler *et al.* (2009) note that accounting conservatism results in inefficient markets. However, Tracey (2015) contends that conservatism is already unconsciously included in most accounting standards (i.e. the basic principle of revenue recognition that goods need to be transferred before the profit is recognised).

CG and accounting conservatism are closely related (Lim, 2011). CG is defined as a set of mechanisms that ensure a firm's assets are managed in an efficient way (Shleifer and Vishny, 1997), as CG mechanisms are a tool to maintain the implementation of accounting conservatism and reduce agency conflict. This implies that the existence of stronger CG mechanisms results in better monitoring of managers and thus higher demand for accounting conservatism. Lobo and Zhou (2006) contend that the incidence of accounting conservatism increases after the implementation of the Sarbanes–Oxley (SOX) Act provisions.

Another strand of discourse posits that CG mechanisms and accounting conservatism are substitutes; in the absence of strong CG mechanisms (as in civil law settings), managers tend to be conservative in their reporting to compensate for the weakness of the governance system. Therefore, conservatism acts as a substitute policy in reducing agency problems. Similarly, Lafond and Roychowdhury (2008) report a negative relationship between managerial ownership and accounting conservatism, arguing that demand for conservative reporting comes from shareholders. Citing Taiwanese firms, Chi *et al.* (2009) note that weak CG mechanisms are positively associated with high levels of accounting conservatism, implying that in weak civil law settings, such conservatism acts as a substitute for CG mechanisms.

Given the governance practices in Egypt, this paper investigates the effect of CG attributes on the level of accounting conservatism, focusing on four mechanisms such as board size, board independence, separation of chairman and CEO roles and whether the auditor is one of the Big 4 – EY, PwC, Deloitte and KPMG. The level of accounting conservatism is measured following Givoly and Hayn's, (2000) popular approach (Ahmed and Duellman, 2007; Ahmed and Henry 2012; Elshandidy and Hassanein, 2014). We examine a sample of 63 Egyptian firms over three years.

#### 4. Theoretical literature

A small number of theories explain the relationship between CG and financial reporting quality (e.g. agency, stewardship and signalling theories), although previous studies (Beekes *et al.*, 2004; Ahmed and Duellman, 2007; Ahmed and Henry, 2012) identify the most commonly used agency and stewardship theories.

#### 4.1 Agency theory

Agency theory is dominant in CG literature (Daily *et al.*, 2003; Clarke, 2007). The agency relationship was defined by Jensen and Meckling (1976, p. 308) as:

A contract under which one or more persons (the principal(s)) engage another person (the agent) to perform some service on their behalf which involves delegating some decision making authority to the agent.

Agency theory has two premises. The first is self-interest where that each person will act to maximise his or her interests against those of the other person's (Eisenhardt, 1989). However, Clarke (2007) argues that there is also the manager's competency, a factor in assessing decisions made by the agent. The second premise is that the capability to accept risk varies between shareholders and managers (risk aversion) (Eisenhardt, 1989). According to Jensen and Meckling (1976), reducing the divergence of interest between shareholders and managers requires appropriate control mechanisms.

However, agency theory has a limitation, in that it focuses on basic control structure (i.e. managers and shareholders) but ignores the "double agency problem" (Clarke, 2007). In large companies, boards of directors act on behalf of shareholders and monitor management; therefore, ignoring the role of the board of directors as a control mechanism is considered a failure of agency theory.

## 4.2 Stewardship theory

Stewardship theory posits that managers' personal incentives are eliminated, and they act as good stewards of company assets; therefore, goal conflicts between management and shareholders end and no agency cost is incurred. Stewardship theory is underpinned by assumptions regarding the behaviour of managers. First, managers are blamed for corporate failure, so they act in a manner that results in superior performance (Donaldson and Davis, 1991). Second, a manager's objectives are achieved through maximisation of shareholders' wealth, as shareholders will compensate managers for this (Davis *et al.*, 1997). Third, concerning CG, better performance is accompanied with inside directors, as they have better knowledge about the company than outside directors have (Kiel and Nicholson, 2003). Thus, combining the roles of chairman and CEO will boost company performance. In sum, the proponents of stewardship theory argue that there is no inherited conflict between managers and shareholders, so managers do not need external oversight mechanisms to control their behaviour, and they act in a conservative manner.

#### 5. Literature review and hypothesis development

# 5.1 Relationship between corporate governance attributes and accounting conservatism

Empirically, investigating how CG aspects affect the incidence of conservative accounting needs further investigation (Beekes *et al.*, 2004; Ahmed and Duellman, 2007; García Lara *et al.*, 2007; Lim, 2011; Ahmed and Henry, 2012; Elshandidy and Hassanein, 2014; Caskey and Laux, 2016). Table I summarises the results of previous studies; and two important factors emerge from these. First, the results are inconclusive, particularly across countries. Ahmed and Duellman (2007) investigated how board size, insiders on the board and separation between chairman and CEO roles affect the incidence of conservative accounting in US firms, concluding that the percentage of insiders and accounting conservatism are negatively correlated. Meanwhile, there was no relation between other CG aspects and accounting conservatism. In contrast, using a sample of Australian listed firms, Ahmed and Henry (2012) contended that all CG attributes have a positive effect on accounting conservatism. Second, most of these studies were conducted in common law countries such as the UK, the USA and Australia, with only two conducted in a civil law setting, Spain and Taiwan (Table I), and no study undertaken in emerging countries.

Concerning the CG dimensions examined here, three common internal dimensions used in previous studies are selected such as board size, board independence and separation between chairman and CEO (Table I). However, there was a lack of CG data for Egypt; we collected our CG data from *The Disclosure Form for Boards of Directors* which only showed board characteristics within Egyptian firms. Therefore, board characteristics can only be examined. On the other hand, according to Lara et al. (2009), the success of CG

| Authors                               | Dependent<br>variable   | Corporate governance<br>Independent variable(s) measured                                | Sample used                                                   | Main findings                                                                                                                                                                                       |
|---------------------------------------|-------------------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Ahmed and<br>Duellman<br>(2007)       | Accounting conservatism | Board size Insiders on the board Separation of chairman/CEO Outside director ownership  | 200 US listed firms<br>(1999-2000)                            | No significant relation with conservatism  ve relation with conservatism  No significant relation with conservatism  +ve relation with conservatism                                                 |
| García Lara<br>et al. (2007)          | Accounting conservatism | Strong governance characteristics (aggregate index)                                     | 69 Spanish listed firms (1997-2002)                           | +ve relation with conservatism                                                                                                                                                                      |
| Chi et al. (2009)                     | Accounting conservatism | Board size Board expertise CEO duality Institutional ownership                          | 4,181<br>Taiwanese firms –<br>year observation<br>(1996-2004) | -ve significant relation with conservatism -ve significant relation with conservatism +ve significant relation with conservatism +ve significant relation with conservatism                         |
| Lim (2011)                            | Accounting conservatism | Board size Independent directors CEO duality Big 4 auditors Independent directors on AC | 644 Australian firms<br>in (1998) and 774 in<br>(2002)        | No statistical association with cons<br>No statistical association with cons<br>Weak –ve association with conservatism<br>+ve relation but not significant<br>Weak +ve relation with accounting con |
| Ahmed and<br>Henry (2012)             | Accounting conservatism | Board size Independent directors Audit committee                                        | 120 Australian<br>listed firms<br>(1992-2002)                 | +ve relation with conservatism +ve relation with conservatism +ve relation with conservatism                                                                                                        |
| Elshandidy and<br>Hassanein<br>(2014) | Accounting conservatism | Board size Board independence Separation of chairman/CEO                                | 72 UK listed firms<br>(2002-2007)                             | No significant relation with conservatisnum +ve significant relation with conservatismum +ve significant relation with conservatism                                                                 |

dimensions in implementing conservatism is based on good coordination between internal and external mechanisms. As a result, and in line with Lim's (2011) study, auditor type is added as an external CG mechanism. In other words, the level of accounting conservatism provided by the Big 4 audit firms is higher than that provided by other audit firms as they are exposed to public scrutiny. As a result, it is important to examine such relationships.

#### 5.2 Hypothesis development

The theoretical and empirical nexus for each CG mechanism, with any recommendations from Egyptian code, are highlighted and a hypothesis for each mechanism is developed.

5.2.1 Board size and accounting conservatism. Board size is a common board structure variable in governance literature. Many studies have investigated the relationship between board size and accounting conservatism. (Beekes *et al.*, 2004; Ahmed and Henry, 2012; Kukah *et al.*, 2016). There is debate concerning the appropriate size of the board, and the number of members varies depending on countries' CG code recommendations, offering no consensus.

Theoretically, there are two opposing views regarding board size. In line with agency theory, a small board is preferred because a large board is associated with communication issues, disputes among members and slowing the flow of decisions (Lipton and Lorsch, 1992; Jensen, 1993). A large board size results in "free rider" problems, if there is a large number of members, each depends on the others when monitoring management (Hermalin and Weisbach, 2003). On the other hand, a large board enhances effectiveness in terms of the monitoring process, boosting the incidence of conservative accounting because board diversity in terms of expertise – particularly financial reporting – may be increased

(Ebrahim and Fattah, 2015). Ahmed and Duellman (2007) argue that in a large board, a manager's decisions are subject to a greater level of inspection from more directors.

Empirically, the results are inconclusive, although a small number of board members may demand more accounting conservatism (Beasley, 1996; Chi et al., 2009). Beasley (1996) reported a negative correlation between board size and financial statement fraud. Similarly, using a sample of Taiwanese companies, Chi et al. (2009) found that a large board demands less conservative accounting. They contended that a small board is considered as a poor governance mechanism, and as a result its members act more conservatively to compensate for this weakness. In contrast, with 120 listed Australian companies over 11 years, Ahmed and Henry (2012) reported that a larger board size increases the extent of understatement of earnings and book values, which in turn results in more conservative accounting.

A second strand of empirical findings suggests that board size has no significant effect on accounting conservatism. Using a sample of 200 listed US companies over a three-year accounting period, Ahmed and Duellman (2007) reported no significant association. Similarly, with 100 UK firms on the FTSE index over a six-year period, Elshandidy and Hassanein (2014) failed to find a significant relationship between board size and accounting conservatism.

In practice, the latest Egyptian CG code specified that board size should consist of no fewer than five members (ECOCG, 2011). Given the mixed empirical evidence in previous studies and recommendation from code, we test the following hypothesis:

H1. There is a statistical association between board size and the level of accounting conservatism in Egyptian companies.

5.2.2 Board independence and accounting conservatism. Independent (outside) directors are considered one of the most effective internal CG mechanisms (Lim, 2011). Theoretically, there are two competing views such as one supporting and the other opposing agency theory.

In line with agency theory, the existence of independent directors helps to reduce agency conflicts that arise from a separation between shareholders and managers, through effective monitoring of managers' behaviour (Jensen and Meckling, 1976; Fama, 1980). As managers tend to overstate earnings to overcompensate themselves (Watts and Zimmerman, 1986; Lim, 2011), the presence of independent directors is likely to curb this behaviour through effective monitoring. Hazarika *et al.* (2012) also found a positive relationship between a manager's turnover and earnings management, and Beekes *et al.* (2004) suggested that external directors have experience of the financial reporting process from acting as senior managers in other corporations, enhancing accounting quality and understanding the importance of applying conservatism through reporting.

Cash-based remuneration, the usual method for outside directors, could also be an incentive for inside directors to be less conservative in their reporting (Ahmed and Henry, 2012). However, for inside (executive) directors, this amounts to stock options or bonus shares, which are based on accounting numbers and can be easily manipulated (Beekes et al., 2004), inducing them to be less conservative in financial reporting.

On the other hand, the proponents of stewardship theory suggest that the appointment of outside directors has drawbacks. Weir and Laing (2000) noted that outside directors are frequently employed on a part-time basis and hold jobs with other companies. Thus, they encounter difficulties in comprehending the complexity of companies, which in turn, has an adverse effect on their monitoring tasks. In contrast, inside directors have access to more information, resulting in high-quality decision-making (Klein, 1998; Nicholson and Kiel, 2007).

Empirically, there are two sets of empirical evidence regarding board independence and accounting conservatism. The first suggests that a high proportion of outside directors has a positive impact on accounting conservatism. Beekes *et al.* (2004) reported a positive relationship between the percentage of outside directors and conservatism, justifying their reasoning by noting that a higher proportion of non-executive directors enabled them to monitor management activities and influence conservatism more effectively. Using a sample of Ghanaian firms, Kukah *et al.* (2016) lent support to Beekes' findings that board independence constrains managers' opportunities to manipulate earnings and thus be more conservative. These results lend support to agency theory.

In contrast, the second set states that there is no significant relationship between board independence and accounting conservatism. From a sample of 644 and 774 Australian firms in 1998 and 2002 respectively, Lim (2011) concluded that the percentage of independent directors was weakly associated with the incidence of conservative accounting, explaining this by the effect of different institutional settings between Australian and non-Australian firms. Similarly, with a sample of Spanish firms, García Lara et al. (2007) reported no significant effect of independent directors on the level of accounting conservatism.

In practice, Egypt follows the same assumption that a high number of outsiders on the board acts as a strong CG mechanism. The latest Egyptian CG code suggested that the majority should be non-executive directors (ECOCG, 2011). Given the empirical evidence and recommendation, the proposed hypothesis is as follows:

H2. There is a significant positive relationship between board independence and the level of accounting conservatism in Egyptian companies.

5.2.3 Separation of chairman and chief executive officer roles and accounting conservatism. When the CEO is also the chairman of the board, this is referred to as CEO duality. There are two conflicting views: agency theory supporting the separation of the roles and stewardship theory supporting CEO duality.

According to agency theory, CEO duality is unadvisable as it weakens the monitoring process and increases agency conflict and information asymmetry, and is thus considered a weak governance mechanism (Chi et al., 2009). The chairman's responsibilities comprise hiring, firing, monitoring and evaluating the CEO's performance (Jensen, 1993; Dey et al., 2011), while the CEO is responsible for running the company's activities on a daily basis. Therefore, if the CEO is also the chairman, the CEO's performance cannot be assessed, making it difficult to remove an incompetent CEO. Ntim (2012) agrees that when the roles are separated it is easier to identify who is responsible for bad performance or decision-making (i.e. more conservatism).

On the other hand, stewardship theory supports CEO duality because, according to Finkelstein and D'Aveni (1994), duality reduces internal conflict and minimises board interference as it provides unified board leadership (unity of command). Consistent with this view, Brickley et al. (1997) argued that the cost of separation of the roles of chairman and CEO outweighs its benefits. These costs include transferring information between a CEO and chairman, and compensation fees for an outside chairman. Weir et al. (2002) suggested that insiders such as the CEO have a better understanding of the strengths and weaknesses of a company's operation than outsiders have, which facilitates decision-making.

The empirical evidence is mixed. One strand of studies found a positive relationship between the separation of roles and accounting conservatism (García Lara et al., 2007; Lim, 2011; Elshandidy and Hassanein, 2014). A second strand centres on the work of Chi et al. (2009) using a sample of 4,181 Taiwanese firms' observations from 1996 to 2004, they reported that firms with CEO duality tended to be conservative in their reporting. They argued that CEO duality is a weak CG mechanism, so once a CEO becomes chairman, he/she tends to be conservative to compensate for this weakness.

A third strand of evidence posits that CEO duality has no influence on accounting conservatism. Using a sample of US firms, Ahmed and Duellman (2007) argued that there is an insignificant relationship between CEO duality and accounting conservatism. Elsayed (2010) investigated the board leadership structure including CEO duality and non-duality within Egyptian firms, concluding that the concept of CEO duality is widespread among Egyptian firms and has no impact on performance in Egyptian companies.

The 2011 Egyptian CG code did not offer any information concerning CEO duality (ECOCG, 2011). Given the mixed empirical evidence from previous studies and recommendations, the hypothesis tested is:

H3. There is a statistical association between separation of chairman and CEO roles and the level of accounting conservatism in Egyptian companies.

5.2.4 Auditor type and accounting conservatism. From the theoretical perspective, The "Big 4" auditors are considered as a substitute for external CG mechanisms (Gillan, 2006; Khurana and Raman, 2004). According to agency theory, the separation of shareholders and managers requires a third party to provide assurances and increase investor confidence regarding financial statements and implementation of accounting standards. Khurana and Raman (2004) stated that big audit firms provide more assurance and credibility regarding financial statements than smaller ones do.

Similarly, the level of credibility and conservatism provided by the Big 4 audit firms is higher, because they are exposed to public scrutiny and reputational risk (Kim *et al.*, 2003); they therefore prefer conservative accounting choices to protect themselves (Khurana and Raman, 2004). Also, the big audit firms are more exposed to client litigation risk, meaning larger damage awards from lawsuits.

Another argument, though, suggests that the audit quality of the Big 4 varies according to the investor protection regime and oversight mechanisms. Francis and Wang (2008) examined the joint effect of earnings quality (i.e. reporting loss and conservatism) and the Big 4 over 42 countries, concluding that earnings quality is enhanced by strong investor protection, but only for firms audited by one of the Big 4. This implies that in the weak investor-protection systems of emerging countries, low earnings and poor audit quality are associated with the Big 4 auditors.

Empirically, a strand of studies shows that the extent of earnings management decreases with the Big 4 (Becker *et al.*, 1998; Chung *et al.*, 2003; Cano-Rodríguez, 2010; Mitra *et al.*, 2016), subsequently improving accounting quality. More specifically, Chung *et al.* (2003) found that the Big 4 auditors force their clients to be more conservative than do smaller audit firms. Mitra *et al.* (2016) argued that US firms switching from the Big 4 to smaller auditors exhibit less accounting conservatism. However, of central importance to our research context, is that in a study of Turkish companies (emerging markets), Yaşar (2013) suggested that there is no difference between big and non-big auditors in terms of curbing earnings management. Given the mixed empirical evidence in the previous studies, the hypothesis tested is:

H4. There is a statistical association between the Big 4 auditors and the level of accounting conservatism in Egyptian firms.

#### 6. Research design

# 6.1 Data and sample consideration

The EGX-100 index was chosen as proxy for the Egyptian context. The reasons for choosing the EGX-100 index is because it includes the 100 most active firms in the Egyptian context according to their capital size and level of conservatism (Samaha and Hegazy, 2010),

and also includes the 30 constituent companies of the EGX-30 index and the 70 constituent companies of the EGX-70 index. Thus, it is assumed that all these companies that are listed on this index have good governance and reporting practices.

All the EGX-100 companies at the end of 2015 were considered. To obtain a more detailed analysis, and in line with previous studies (Ntim, 2009; Elshandidy and Hassanein, 2014), they were classified into ten major industries according to the Industry Classification Benchmarks (ICB), but excluding financial and utility firms because of their different governance structure (Guest, 2009). Elshandidy and Hassanein (2014) suggested that financial firms adopt specific regulations that may affect their level of conservatism, and that excluding them facilitates comparison with previous studies. Other companies whose financial and/or governance data were not found were also excluded, resulting in a final sample of 67 firms, as shown in Panel A in Table II.

Panel B in Table II also presents the industrial composition for the sample, showing specific combinations of different industries, which will strengthen the results. This research only covers three years, from 2011 to 2013, because the CG data collected from *The Disclosure Form for Boards of Directors* were only required by the Egyptian government for EGX listed companies from 2011. This nevertheless meets the requirement of the accounting conservatism measure to cover at least three years. The final sample thus comprises a total of 201 Egyptian observations.

We collected two main types of data. First, data for CG variables board size, percentage of non-executive directors, separation of chairman/CEO roles and auditor type were hand-collected from companies' annual reports. Second, the financial data required to calculate accounting conservatism were extracted from the Osiris database.

#### 6.2 Variables and measures

6.2.1 Dependent variable. To test H1 to H4, the dependent variable is accounting conservatism. In accounting literature, the most commonly used measurements are Basu's (1997) model and the accrual-based measure of Givoly and Hayn's (2000) model. Basu's model has been criticised as it requires many numbers and might result in biased estimates (Dietrich et al., 2007). However, the Givoly and Hayn model is an accounting-based

| Table II Summary of sample selection and composition                                                                                                   |                                                    |                                                    |  |  |  |  |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|----------------------------------------------------|--|--|--|--|--|
|                                                                                                                                                        |                                                    | Egypt<br>EGX-100 index                             |  |  |  |  |  |
| Panel A: Final sample<br>Number of firms                                                                                                               | 100                                                |                                                    |  |  |  |  |  |
| Excluding Financial and Utilities firms Missing financial and governance data Final sample Industries                                                  | -18<br>-15<br>67 firms<br>No. of compa<br>indust   | anies in each<br>ry/(%)                            |  |  |  |  |  |
| Panel B: Industrial composition Oil & Gas Basic materials Industrials Consumer goods Health care Consumer services Telecommunications Technology Total | 1<br>5<br>29<br>22<br>2<br>6<br>1<br>1<br>67 firms | 1.50<br>7.50<br>43<br>33<br>3<br>9<br>1.50<br>1.50 |  |  |  |  |  |

measure in all of its aspects and thus facilitates calculations based on published financial statements.

Therefore, following the Givoly and Hayn model, accounting conservatism is equal to net income before extraordinary items plus depreciation expense less cash flow from operating activities averaged over a three-year period and total assets; the outcome is multiplied by -1 to remove the effect of large accruals. Thus, equation (1) is as follows:

$$CONS_{i,t} = (IBEXT_{i,t} + DEP_{i,t} - CFO_{i,t})X-1$$
 (1)

where  $CONS_{i,t}$  refers to accounting conservatism in firm i and year t,  $IBEXT_{i,t}$  to net income before extraordinary items,  $DEP_{i,t}$  to depreciation expense and  $CFO_{i,t}$  to cash flow from operating activities. If the result from equation (1) is positive, this means that more accounting conservatism was reported; and if negative, companies tend to be less conservative about their reporting.

6.2.2 The independent and control variables. The independent variables for assessing CG effect on accounting conservatism are board size (BSIZE), board independence (%NXD), separation of chairman/CEO roles (S/CEOD) and auditor type (AUDT). As accounting conservatism is essentially a managerial attitude, it can be influenced by several factors (Elshandidy and Hassanein, 2014). Also, to avoid the potential bias of omitted variables (Ntim et al., 2017), four other variables are added as control variables, following previous studies (Ahmed and Duellman, 2007; Chi et al., 2009; Cullinan et al., 2012): firm size (FSIZE), profitability (PROF), leverage (LEV) and sales growth (SALESGR). With regard to firm's size, Lim (2011) noted that firm size is sensitive and positively associated with accounting conservatism. This is because the larger firms tend to be more conservative about their reporting than smaller firms are, due to public scrutiny. Table III summarises these measurements.

6.2.3 Empirical model. To achieve the objectives of this study and to test the hypotheses, this research follows previous studies (Ahmed and Duellman, 2007; García Lara et al., 2007; Chi et al., 2009; Lim, 2011; Ahmed and Henry, 2012) in using a multiple regression model to examine the effect of CG mechanisms on the incidence of accounting conservatism. Aggregating the dependent, independent and control variables, the model is as follows:

| Table III Measurements of dependent and independent variables |                                 |                                                                                                                                                                                                                                                                                     |  |  |  |  |
|---------------------------------------------------------------|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| Variable                                                      | Abbreviations                   | Variable measurement                                                                                                                                                                                                                                                                |  |  |  |  |
| Dependent varia                                               | Dependent variable              |                                                                                                                                                                                                                                                                                     |  |  |  |  |
| Accounting conservatism                                       | $CONS_{i,t}$                    | Measured based on accrual-based measure of conservatism following Givoly and Hayn (2000) $CONS_{i,t}$ = (net income before extraordinary item plus depreciation expense less cash flows from operations averaged, over 3 year by total assets and centred around year $t$ ) $X - 1$ |  |  |  |  |
| Independent var                                               | riables                         |                                                                                                                                                                                                                                                                                     |  |  |  |  |
| Board size                                                    | BSIZE                           | Measured as total number of directors on the board                                                                                                                                                                                                                                  |  |  |  |  |
| Board independence                                            | % NXD                           | Measured as (Number of non-executive directors on the board/total number of directors on the board) x 100%                                                                                                                                                                          |  |  |  |  |
| Separation/<br>CEO duality                                    | S/CEOD                          | Measured as dummy variable that takes value of 1 if the positions of the company chairman and CEO are held by different persons and 0 otherwise                                                                                                                                     |  |  |  |  |
| Auditor type                                                  | AUDT                            | Measured as dummy variable that takes the value of 1, if the firm is audited by a Big 4 audit firms and 0 otherwise                                                                                                                                                                 |  |  |  |  |
| Control variables                                             | Control variables               |                                                                                                                                                                                                                                                                                     |  |  |  |  |
| Firm size Profitability Leverage Sales growth                 | FSIZE<br>PROF<br>LEV<br>SALESGR | Measured as natural log of total assets Funds from operation/sales or revenue Total debts/total assets Current sales less sales of previous year divided by sales of previous year                                                                                                  |  |  |  |  |
|                                                               |                                 |                                                                                                                                                                                                                                                                                     |  |  |  |  |

Model 1: 
$$CONS_{i,t} = \beta_{\theta} + \beta_{1} BSIZE_{i,t} + \beta_{2} NXD_{i,t} + \beta_{3} S/CEOD_{i,t} + \beta_{4} AUDT_{i,t} + \beta_{5} FSIZE_{i,t} + \beta_{6} PROF_{i,t} + \beta_{7} LEV_{i,t} + \beta_{8} SALESGR_{i,t} + \varepsilon_{i,t}$$

$$(2)$$

where:

 $CONS_{i,t}$  = accounting conservatism measured using equation (2), and for firm i in year t,

 $BSIZE_{i,t}$  = board size;

 $NXD_{i,t}$  = percentage of non-executive directors;

 $S/CEOD_{i,t}$  = separation of chairman/CEO roles;

 $AUDT_{i,t}$  = auditor type;

 $FSIZE_{i,t} = firm size;$ 

 $PROF_{i,t}$  = profitability ratio;

 $LEV_{i,t}$  = leverage ratio;

 $SALESGR_{i,t}$  = sales growth ratio; and

 $\varepsilon_{i,t}$  = error term for the model.

# 7. Empirical analysis and discussion

# 7.1 Descriptive statistics and correlation analysis

The results in Table IV show that the mean value of accounting conservatism (*CONS*) in Egypt is –0.018, calculated as explained above [equation (1)]. The positive value indicates that companies tend to be more conservative in their financial reporting. By contrast, the negative value indicates a lower degree of accounting conservatism. The negative value reported by Egyptian companies is lower than that reported in the USA and the UK (Ahmed and Duellman, 2007; Elshandidy and Hassanein, 2014). This indicates that Egypt reported the lowest degree of accounting conservatism compared to other countries.

For independent variables, the descriptive statistics for board size (*BSIZE*) show that the minimum number is 3 and the maximum number is 17. Moreover, the average percentage

| Table IV Descriptive statistics for all variables |        |        |         |         |  |  |
|---------------------------------------------------|--------|--------|---------|---------|--|--|
| Variables                                         | Mean   | SD     | Minimum | Maximum |  |  |
| Panel A: Dependent variables CONS                 | -0.018 | 0.086  | -0.293  | 0.842   |  |  |
| Panel B: Continuous independent variables         |        |        |         |         |  |  |
| BSIZE                                             | 7.622  | 2.712  | 3       | 17      |  |  |
| NXD                                               | 0.705  | 0.204  | 0.000   | 1       |  |  |
| FSIZE                                             | 13.348 | 1.846  | 10.408  | 1.783   |  |  |
| PROF                                              | 0.741  | 8.191  | -3.684  | 115.85  |  |  |
| LEV                                               | 0.389  | 0.248  | 0.002   | 1.152   |  |  |
| SALESGR                                           | 2.062  | 33.330 | -6.053  | 472.5   |  |  |
| Panel C: Dummy variables Egypt                    |        |        |         |         |  |  |
| Variables                                         | D      | ummy   | Ν       | (%)     |  |  |
| S/CEOD                                            | Co     | oded 0 | 157     | 78      |  |  |
|                                                   | Co     | oded 1 | 44      | 22      |  |  |
| AUDT                                              | Co     | oded 0 | 137     | 68      |  |  |
|                                                   | Co     | oded 1 | 64      | 32%     |  |  |

Notes: CONS is refers to accounting conservatism based on Givoly and Hayn's model that measured using equation (1). BSIZE refers to board size. NXD refers to percentage of non-executive directors on the board. FSIZE refers to firm size. PROF refers to the profitability ratio. LEV refers to leverage ratio. SALESGR refers to sales growth ratio. S/CEOD refers to separation of chairman and CEO roles. AUDT refers to auditor type. Full definitions for these variables are provided in Table III

of non-executive directors (*NXD*) on the board is 70 per cent. This result is consistent with the findings of Ahmed and Duellman's (2007) study and meets the recommendation for Egyptian code of CG that insist that at least 50 per cent of the board should be non-executive. Panel C also shows that only 22 per cent of Egyptian firms separate chairman and CEO positions, a lower percentage than that reported for US firms, 31 per cent (Ahmed and Duellman, 2007). The reason for the high percentage of CEO duality in Egypt is that there is no clear recommendation in the Egyptian CG code (2011) for separation. Panel C also shows that only 32 per cent of Egyptian companies were audited by one of the Big 4.

In terms of control variables – the *FSIZE*, *PROF*, *LEV* and *SALESGR*, the mean values for those variables in both countries are only slightly consistent with the findings of Ahmed and Duellman's (2007) US study, and Wahba's (2015) Egyptian study.

Table V reports the correlation matrix for all variables to test for multicollinearity. To ensure unbiased results, both Pearson parametric and Spearman's non-parametric coefficients are computed. Their results are similar and the bivariate correlations are averagely low, indicating no multicollinearity problem. For easier comparison with previous research the focus here is on Pearson's correlation. Table V shows that there is no significant relationship between board size or board independence with accounting conservatism (r = 0.019, 0.064, respectively), consistent with the findings of Elshandidy and Hassanein (2014) in the UK. However, there is evidence of weak positive correlation between accounting conservatism and separation of chairman/CEO roles (r = 0.154, p < 0.01). For control variables, firm size and leverage ratio are positively correlated with accounting conservatism at a significant level of 5 per cent (r = 0.278, 0.281, respectively). This indicates that large-leveraged firms tend to be more conservative in their reporting than low-leveraged firms are.

#### 7.2 Multivariate regression analysis

After validation of all regression assumptions, OLS regression is applied to the main empirical model. Table VI contains the results of regression analysis of CG mechanisms on accounting conservatism in Egypt. The empirical model was first tested without control variables, using Model 1 (Table VI). The adjusted  $R^2$  was very weak ( $R^2 = -0.009$ ). However, after inclusion of the control variables in Model 2, the outcome changed slightly; the adjusted  $R^2$  increasing to ( $R^2 = 0.126$ ).  $R^2$  of 0.126 in Model 2 means that 12.6 per cent of variations in the dependent variable (accounting conservatism) are caused by independent variables. The values of  $R^2$  for both models are similar to those reported in other studies (Ahmed and Duellman, 2007; Elshandidy and Hassanein, 2014).

| Table V                                         | Pearson p                                                    | arametric c                             | correlation r               | matrix for a              | ıll variable              | es in Egypti                | an contex        | ts     |
|-------------------------------------------------|--------------------------------------------------------------|-----------------------------------------|-----------------------------|---------------------------|---------------------------|-----------------------------|------------------|--------|
|                                                 | CONS                                                         | BSIZE                                   | NXD                         | S/CEOD                    | AUDT                      | FSIZ <i>E</i>               | PROF             | LEV    |
| CONS<br>BSIZE<br>NXD<br>S/CEOD<br>AUDT<br>FSIZE | 0.019<br>0.064<br><i>0.154</i> *<br>0.120<br><i>0.278</i> ** | 0.329**<br>-0.153*<br>0.178*<br>0.346** | -0.017<br>0.0626<br>-0.121  | 0.103<br>0.144*           | 0.390**                   | 0.000                       |                  |        |
| PROF<br>LEV<br>SALESGE                          | 0.037<br>0.281**<br>0.030                                    | 0.038<br>-0.130<br>0.0333               | 0.011<br>-0.249**<br>-0.023 | 0.142*<br>0.186*<br>0.137 | 0.105<br>0.232**<br>0.103 | -0.006<br>0.426**<br>-0.016 | -0.042<br>-0.003 | -0.027 |

**Notes:** This table presents Pearson correlation coefficient for Egyptian variables. \*\* and \* indicate statistical significance at the 1% and 5% levels, respectively. Full definitions of variables are provided in Table III

Table VI Results for regression analysis of accounting conservatism on corporate governance attributes and control variables for both UK and Egypt firms Egypt Egypt Egypt-FE Models (1) (2)(3)CONS Dependent variable CONS **CONS** Independent variables Constant -0.024(0.321)-0.237(0.000)\*\*\*-0.842(0.005)\*\***BSIZE** -0.001(0.604)-0.004 (0.059)\* -0.000(0.939)NXD 0.000 (0.647) 0.000 (0.021)\*\* 0.000 (0.807) CEOD 0.0176 (0.232) -0.004(0.747)0.037 (0.191) **AUDT** 0.0038 (0.768) -0.026 (0.047)\*\* -0.045(0.236)Control variables 0.013 (0.000)\*\*\* 0.057 (0.010)\*\*\* FS17F **PROF** 0.001 (0.116) -0.000(0.221)I FV 0.076 (0.004)\*\* 0.132 (0.046)\* SALESGR 0.000 (0.139) -0.000(0.228)Adjusted R<sup>2</sup> -0.00910.126 0.625 F-statistics 4.608\*\*\* 5.389\*\*\* 201 201 201 Sample period 2011-2013 2011-2013 2011-2013 Year- and firm-fixed effects No No Yes Notes: Significance based on two-tailed tests; \*, \*\* and \*\*\* indicate significance at 10, 5 and 1%

levels, respectively. Full definitions of variables are provided in Table III

#### 8. Results and discussion

#### 8.1 Board size and accounting conservatism

Model 2 of Table VI indicates a significant negative relationship between board size and accounting conservatism, thus H1 is accepted. This finding disagrees with Ahmed and Henry (2012), who concluded that large board size enhanced the level of accounting conservatism in Australian firms, over an 11-year period. This inconsistency may arise from the large 11-year sample and different national governance practices, and Ahmed and Henry's use of four measures for accounting conservatism, including accounting and market-based measures.

On the other hand, with regard to common law countries, studies such as those by Ahmed and Duellman (2007) in the USA, and Elshandidy and Hassanein (2014) in the UK reported no significant relationship between board size and accounting conservatism. This implies that, in general, board size has no impact on the incidence of accounting conservatism, particularly in common law countries characterised by strong investor protection.

For Egypt, a significant negative association was found between board size and accounting conservatism, consistent with Chi et al.'s (2009) Taiwanese study, which reported that a large board size reduced the incidence of accounting conservatism. It also lends support to Beasley's (1996) findings which provide empirical evidence that large board size is associated with the likelihood of financial statement fraud.

Board size as a CG mechanism is not significantly associated with conservatism in common law countries like the USA and the UK, as they have strong investor protection. However, civil law countries like Egypt and Taiwan have poor investor protection and weak governance systems, so accounting conservatism acts as a substitute for CG mechanisms. In other words, as small board size is considered a weak CG mechanism, managers tend to be conservative in their reporting to compensate for this.

#### 8.2 Board independence and accounting conservatism

As shown in Table VI, Model 2 indicates a significant positive relationship between board independence and accounting conservatism; thus, *H2* is accepted. This finding supports recommendations from the latest Egyptian CG code that insist on a majority of outside directors. Empirically, these findings are consistent with those of Beekes *et al.* (2004), Ahmed and Duellman (2007), Ahmed and Henry (2012) and Kukah *et al.* (2016) that boards with higher percentages of outside directors tend to demand more conservative accounting. Our findings also lend support to Xie *et al.* (2003), who found a negative association between the proportion of independent directors and earnings management.

However, our findings are inconsistent with Lim's (2011) study, which found a weak association between the percentage of independent directors and accounting conservatism. This inconsistency may be because of national differences in institutional settings and accounting disclosure systems. Another possible explanation is that Lim's study used another proxy for measuring board independence, according to the Australian CG code.

Our results further support agency theory, which suggests that more independent directors are more likely to use accounting conservatism as a tool for reducing agency conflict and facilitating the monitoring process over managers. Therefore, the fewer non-executive directors there are on the board, the less accounting conservatism will be exhibited.

Overall, comparing our results with previous findings, it can be argued that non-executive directors are positively associated with accounting conservatism in different contexts (the UK, Egypt, the USA, Ghana, Australia). Therefore, these results strongly suggest that the existence of non-executive directors in both common (strong investor protection) and civil law (weak investor protection) countries is considered an effective mechanism that enhances the level of accounting conservatism.

#### 8.3 Chief executive officer duality and accounting conservatism

Model 2 of Table VI indicates a negative but insignificant relationship between the separation of chairman and CEO roles, and accounting conservatism in Egyptian firms; thus, H3 was rejected.

The Egyptian result shows that separation of the chairman and CEO roles has an insignificant negative effect on the incidence of conservatism. This is consistent with another civil law country (Saudi Arabia) as reported by Al-Bassam *et al.* (2017); as the CEO becomes chairman, the level of conservatism is increased. This supports the stewardship theory, which suggests that combining the roles of chairman and CEO enhances the level of a firm's performance and makes managers more conservative in their reporting.

On the other hand, this finding is inconsistent with the findings of a recent UK study by Elshandidy and Hassanein (2014), and García Lara et al.'s (2007) Spanish study, which reported that separation increased the incidence of accounting conservatism. It also contradicts agency theory's suggestion that CEO duality encourages agency problems because of the board's weakness in monitoring the CEO. Separating the two positions will enhance board independence and thus restrict aggressive reporting decisions.

The inconsistency in results may be due to poor CG practices in Egypt. For instance, the latest Egyptian CG code (2011) did not comment on CEO duality, so managers tend to be conservative in their reporting to compensate for this weakness in the governance system. Overall, separation between chairman and CEO roles in Anglo-American countries appears to be considered an effective mechanism for increasing accounting conservatism. However, in emerging countries (Egypt) characterised by weak governance practices, accounting conservatism may be considered a compensatory mechanism in reducing agency conflict.

#### 8.4 Auditor type and accounting conservatism

Model 2 of Table VI indicates a significant negative relationship reported with *H4*. This result reveals that when Egyptian firms decide to be audited by one of the Big 4, they tend to be less conservative in their reporting.

This result disagrees with the findings of Lim (2011), who suggested that the extent of conservatism varies with companies audited by the Big 4, based on a sample of Australian firms. However, this positive association lasted for only one year (2002) of the sample period (1998-2002) due to the collapse of the Big 4 from 1998 to 2001. Our findings also conflict with Chung *et al.*'s (2003) study, which suggests that the level of accounting conservatism is enhanced in companies audited by big audit firms. However, there was a weakness in this study; that this positive relationship is valid only in one circumstance, which is if the client's current financial performance is better than expected.

On the other hand, the negative association between the Big 4 and accounting conservatism in Egyptian firms supports the argument that the audit quality of the Big 4 depends on the investor protection regime (Francis and Wang, 2008; Mitra et al., 2016). Big 4 auditors are more likely to enhance reporting quality in strong investor protection regimes due to high litigation risk and strong oversight mechanisms. Therefore, in weak protection regimes, audit quality cannot be controlled. Samaha and Hegazy (2010) similarly suggest that weakness of control mechanisms dealing with non-compliance with accounting and auditing standards leads to a reduction in the level of audit quality in Egyptian firms. Another possible explanation for this negative association is that as the Big 4 have a good reputation worldwide, in the case of low public scrutiny (as in Egypt) they are not concerned with maintaining accounting conservatism during audit. In contrast, non-big auditors act to improve their audit quality and maintain the concept of accounting conservatism. The empirical evidence from Egyptian firms also supports a recent emerging market study by Yasar (2013), who argues that there is no difference between audit quality for big and non-big audit firms in curbing earnings management in Turkey.

### 8.5 Additional analysis

As a sensitivity check, the main empirical model was subjected to fixed effects (FE) regression (fixing year- and firm-specific factors), as shown in Model 3 of Table VI. FE regression is superior to OLS regression as it can control unobservable factors (Gujarati and Porter, 2009). For instance, in our study, an unobservable factor is firm heterogeneity (company-level differences) that might be correlated with the dependent variable (accounting conservatism), and thus the results might be slightly biased.

FE regression results bring important conclusion. The significance of some CG variables with accounting conservatism is removed, for example board size (see Model 3 in Table VI). This might be because FE regression generates biased estimates if the independent variables fluctuate significantly between different firms but there is consistency over time within the same firm (Wooldridge, 2013). For instance, in our study, board size changes from one firm to another, but tends to remain stable over time within the same firm.

#### 9. Summary and conclusion

The effect of CG on the level of accounting conservatism has been investigated in a number of studies (Beekes *et al.*, 2004; Ahmed and Duellman, 2007; Chi *et al.*, 2009; Ahmed and Henry, 2012; Elshandidy and Hassanein, 2014; Caskey and Laux, 2016; Kukah *et al.*, 2016), but the results are inconclusive. In our study, four main hypotheses were examined.

First, a negative association was found between board size and accounting conservatism in Egyptian firms. These results support Chi *et al.* (2009), who reported that a large board size reduces the level of accounting conservatism. This implies that in cases of small board size

(weak governance mechanism as in Egypt), companies tend to be conservative in their reporting to compensate for the weak governance structure.

H2 proposed a positive association between board independence and the extent of conservative accounting. This result is consistent with the recommendation of the Egyptian CG code that the majority of directors should be outside directors. They also agree with the findings of Beekes *et al.* (2004), Ahmed and Duellman (2007), Ahmed and Henry (2012) and Kukah *et al.* (2016). These findings imply that board independence as a CG mechanism plays a powerful role in enhancing the level of accounting conservatism in most countries.

Moreover, there is a negative but insignificant relationship between the separation of roles and conservatism in Egyptian firms, probably because the most recent Egyptian CG code (2011) discloses no information related to the separation of chairman and CEO roles. Most Egyptian firms therefore have a dual leadership structure. This is consistent with the findings of Chi *et al.* (2009), that there is a positive association between CEO duality and accounting conservatism within Taiwanese firms.

H4 anticipated a statistical association between auditor type and the extent of accounting conservatism. Surprisingly, a statistically significant negative relationship between the Big 4 and the extent of accounting conservatism was found within Egyptian firms, possibly because of the weaknesses of oversight mechanisms on auditors in Egypt. In summary, the study findings propose that effective CG mechanisms enhance the level of accounting conservatism. However, the poor governance system in Egypt encourages conservatism to act as a substitute for the weaknesses in the governance structure.

Limitations in this study might have a potential impact on the findings: these are sample and variables limitations. First, the study sample is based on companies listed in the EGX-100 index, bringing both advantages and disadvantages. For instance, selecting companies from the EGX-100 index resulted in a final sample of 67 firms, a large sample size compared to previous work in Egypt, such as Wahba's (2015) study of only 40 listed Egyptian companies that examined the effect of CEO duality on performance. However, the weakness of our selected sample is that it is not random, and focuses on companies with large capital; thus, the findings might be biased towards large firms and cannot be generalised to small or medium firms.

Second, regarding variables, previous studies (Beekes *et al.*, 2004; Elshandidy and Hassanein, 2014) were followed, using only one measure for accounting conservatism, despite other measures found for example in the Basu model. Again, the research focussed only on the common governance attributes used in previous studies, ignoring other internal and external governance mechanisms such as ownership structure, internal control systems and laws and regulations.

Third, the endogeneity problem could not be statistically controlled. The direction of causality is from governance to conservatism or from conservatism to governance. Ntim *et al.* (2017) argued that it is difficult to control the problem of endogeneity in the case of the four aspects of CG examined. However, most prior studies examining the CG accounting—conservatism relationship assumed the direction of causality to be from governance to conservatism (Ahmed and Duellman, 2007; García Lara *et al.*, 2009; Lim, 2011).

To counteract these limitations, there are several future research avenues. First, as the findings from developing countries such as Egypt are different, a wider cross-country study examining the association between CG mechanisms and the incidence of accounting conservatism might provide more insight into the nature of this relationship. Second, further research could examine the association between CG mechanisms and accounting conservatism by considering more internal and external CG mechanisms, such as block ownership structure and the market for corporate controls. These attributes may affect the incidence of accounting conservatism, along with using different measures for accounting conservatism, thereby strengthening the results.

Finally, the findings raise an important question which might be a potential avenue for future research "What are the determinants of accounting conservatism in terms of CG mechanisms?" In other words, which of the CG mechanisms – internal or external – most affects the incidence of accounting conservatism?

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#### Corresponding author

Mahmoud A. Nasr can be contacted at: mah.abdelhamidnasr@gmail.com

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